

-----FREQUENTLY ASKED QUESTIONS-----

**What do I earn?**

You will earn 45% (or 55% if you help at the sale) of your sold items minus any fees.

**Do I still get a presale pass?**

Yes! You will qualify for a consignor presale pass and you will receive 1 friend pass. Your tagger will give you a presale pass and your name will be on list at the door of the presale.

**Can I still help during the sale and qualify for an earlier presale and an extra 10%?**

Yes! We LOVE our Team Members and have a great time! You only need to help for at least one four hour shift to qualify for the extra 10% and better presale pass. Remember the more you help the earlier you shop!

**When is the deadline?**

The deadline to sign up with no rush fee applied is Monday, April 10 and the deadline to have your items to your tagger.

**Do you take big items (furniture, outside toys, baby equipment, etc.)?**

Yes! These are the items that will dramatically help grow your check so please feel free to let us help you clear out the clutter. When it is time to meet with your Valet tagger, please make sure they know if you are bringing large items so that they can make the proper arrangements. Also, please make sure these items are clean and ready for the sales floor. If your item requires assembly, please be sure you send ALL the pieces as it will be assembled on the sales floor for shoppers.

**How do the items get to the sale?**

Your Valet Tagger takes care of all of this for you! Once they have the items in their possession, they will handle the rest and you just wait for your check in the mail.

**What happens to my items after the sale?**

You get to decide if you want to donate your items to our participating charity partner or come pick them up.

**After I pick up my unsold items from the sale, can I take them to other JBF sales or bring them back for the next JBF High Point/Greensboro sale?**

Absolutely! That is the beauty of JBF! Once your items are tagged, you can take them to any JBF sale in the United States or Canada! Why not try to send them to another JBF event because the perfect buyer might come to that sale.

**How will I know how to get my items ready for my tagger?**

Don't worry! We have a simple checklist to help guide you. We tag thousands of items for people and need to keep our system efficient. By having you prep your items using our instructions, it also helps ensure that you are sending quality items and it helps us make sure that we can help you earn the most money.

### **What is your best advice for a Valet Consignor?**

BE PICKY! Our Valet Taggers are our pickiest inspectors! They are instructed to not let anything into the sale that would not meet our JBF standards. Remember, our JBF shoppers expect the best, so that is what we expect from our consignors. Our other piece of advice is to follow the checklist that your tagger will send you. This will help you prep your items for your tagger.

### **What should I send my items in?**

Cardboard boxes or old tubs you don't need back are perfect. Clothes sent in trash bags will not be accepted because they are hard to sort and wrinkle too easily. Please keep in mind that we cannot store any tubs, bags, etc. for you so please don't send something you need back.

### **Why should I group my items and be sure they are clean?**

We require our Valet Consignors to group their items by outfit and size to help make the tagging process as easy as possible for the Valet Tagger. This also helps because then the tagger is not having to guess at what goes together or what you would want as a seller. All of your items need to be clean and ready for the sales floor to help ensure that you can make the most money possible in your JBF check.

### **Is there a limit or minimum to the number of items that I can send a Valet Tagger?**

No, there isn't a limit or minimum.

### **What supplies does JBF provide?**

JBF and our taggers will provide the ink, cardstock, printing services, safety pins, zipties, and a few other basic supplies. JBF provides the hangers for you as well at our cost that we buy them from our wholesaler for .10 a piece (taken out of your check). Be sure that all of your items are folded, bagged, or pinned together if you are sending sets. JBF tries to avoid bagging items for you because we do not want to guess at how you would like your items sold. Please place items that you want sold together in bags (pieces for a toy, sets of bottles, etc.) Be sure that all of your items have working batteries because it is a standard for JBF to charge \$5 for each item that does not have working batteries. This is because items that don't have working batteries don't sell since shoppers aren't sure if they work. We do this to help you earn more money and to help reassure our shoppers that they are getting the best from JBF.

### **What do the Valet fees cover?**

Supplies, storage, transporting the items, the tagger's time and expertise, administration duties, etc.

### **What seasons do you accept?**

Spring/ Summer Sale-- We only accept Spring and Summer items for our May sale.

Fall/ Winter Sale-- We only accept Fall and Winter items for our October sale.