JBF Woodbury Valet Consignor FAQs

What do I have to do?

Step 1 – register. Step 2 – prepare your items and drop them off with your valet tagger. Step 3 - cash your check. It's that easy! Your valet tagger will price and tag all of your items and then bring them to the sale for you. We will advertise and host the sale, bringing in thousands of moms to shop your items!

What do I earn?

You will earn 40% of your sold items. You will earn 50% of your sold items if you choose Smart Pay that you can spend at future JBF Woodbury sales ☺.

What are the fees?

The valet consignor fee is \$20; This covers program administration and your tagging account. The supply fee is \$12/100 tags and is prorated for the number of items you have tagged. This covers supplies such as cardstock, ink, tagging guns, safety pins, tape, bags, etc.

When is the deadline?

We accept Valet Consignors on a first-come, first-serve basis. This popular service usually has a wait list four weeks prior to sale and is typically full and closed two weeks prior to the sale.

Do you take big items (furniture, outside toys, baby equipment, etc.)?

Yes! These are the items that will dramatically help grow your check so please bring these and let us help you clear out the space in your house! When it is time to meet with your Valet Tagger please tell them that you are bringing large items so that they can make the proper arrangements.

What happens to my items after the sale?

You get to decide if you want to donate your items to our charity partners or come pick them up. We do not have the ability to pick up the items for you and it is your responsibility to check the website to know the pick-up times and date.

Do I get a presale pass to shop before the public?

Yes! Your name will be on the list at the door for the consignor presale. You get a ticket for yourself and a guest. See the presale schedule at <u>woodbury.jbfsale.com</u>.

What is Smart Pay?

Smart Pay is an easy way to increase the size of your check! You'll get paid 50% for your sales in the form of a JBF gift card. You can use it to make purchases at JBF Woodbury future sales.

How do the items get to the sale?

Your Valet Tagger takes care of all of this for you! Once they have your items they will handle the rest and you just wait for your check in the mail.

After I pick up my unsold items from the sale can I take them to other JBF events or bring them back for the next JBF Woodbury event?

Absolutely! That is the beauty of JBF! Once your items are tagged you can take them to any JBF in the United States!

Why are the instructions so specific on the Valet waiver?

We tag thousands of items for people and know what sells and what will be a waste of your time. By having you prep your items using our instructions it helps you only send quality items so we can help you earn the most money. We are here to help you earn the most money possible and by you taking the time to prepare your items according to our directions this helps us help you!

What is your best advice for a Valet Consignor?

BE PICKY! Our Valet Taggers are our best inspectors! They are instructed to not let anything in the sale that would not meet our JBF standards. Remember our JBF shoppers expect the best so that is what we expect from our consignors.

What should I send my items in?

Cardboard boxes or old tubs you don't need back are perfect. Clothes sent in trash bags will not be accepted because they are hard to sort and wrinkle too easily. Please keep in mind that we cannot store any tubs, bags, etc. for you so please don't send something you need back.

Why should I group my items and be sure they are clean?

We require our Valet Consignors to group their items by outfit and size to help make the tagging process as easy as possible for the Valet Tagger. This also helps because then the Valet Tagger does not have to guess at what goes together or what you would want as a seller. All of your items need to be clean and ready for the sales floor to help ensure that you can make the most money possible in your JBF check.

Is there a limit or minimum to the number of items that I can send a Valet Tagger?

Yes, you must bring at least 100 items but no, there isn't a limit. If you have more than 300 tagged items though and don't tag them all for donation, there is a \$25 fee to cover sorting labor costs.

What supplies does JBF provide?

JBF and our Valet Taggers will provide the ink, cardstock, printing services, safety pins, attachments and other supplies. You are welcome to send your items with hangers or JBF can provide them to you at our cost of .12 per hanger (taken out of your check). Be sure that all of your items are bagged or pinned together if you are sending sets. JBF cannot bag items for you because we do not want to guess at how you would like your items sold. Be sure that all of your items have working batteries because it is a standard for JBF to charge for each needed battery. Shoppers won't buy an item if they aren't sure if it works so working batteries are critical. We do this to help you earn more money and to help reassure our shoppers that they are getting the best from JBF.

Do you accept all seasons since the sale is seasonal?

No, currently we are only accepting seasonally appropriate items. However, we would be happy to put you at the top of our Valet Consignor list for the next sale too. Just let your Valet Tagger know and we'll reserve your spot for the next sale now!