



Consignor Prepping & Pricing & Tagging Quick Reference Guide

We have an awesome video library to show you how to tag your items – [Click Here](#)

| Item | Examples | Prepping | Pricing | Tagging |
|------------------------------------|--|---|---|--|
| Hanging Clothing Items | Outfits, pajamas, dresses, coats, bathrobes, dress-up clothes, etc. | Hang on child size (or appropriate size if teen/maternity) hanger with hook facing left (like a question mark); Attach multiple items together with tagging gun or safety pins. | Put outfits/set together to price for at least \$3.00; Start at \$3 for basic, generic brand 0-24mo outfit; Add \$1 each for larger size, name brand, formal, heavy/winter | Attach JBF tag on the right hand side of the item or in the item of manufacturers tag if attaching the tag to the item will damage it. Pull on tag to be sure it is secured) |
| Non-Hanging Clothing Items | Socks, tights, infant mittens/booties, hats, accessories, etc. | Put sets of items (for example, 3 onesies or 6 pairs socks) and place in clear self-seal bag; use clear packing tape to seal bag (be sure multiple pieces cannot be separated) | Put sets together to price for at least \$3.00, but okay to price for less (i.e., 6 pair socks for \$1.50) | Attach JBF tag to outside of bag with clear packaging tape – make sure the tape doesn't cover the barcode |
| Shoes | Shoes, boots, slippers | Shoes must be in clear self-seal bags | Price at \$3.00 for infant/toddler; Add \$1 for larger sizes, name brand, heavy/winter | Tape the tag to the outside of the bag – do not tape over the bar-code |
| Bedding, Blankets, Textiles | Receiving blankets, burp cloths, wash cloths, bath towels | Put sets together in giant clear bag (zippered bags from new bedding work well); Bundle blankets//in baggies | Price to sell! Shoppers are less likely to purchase these items used, so prices have to be low. Try to price 75%-90% off retail. | Attach JBF tag to set/bundle with tagging gun, safety pin, or string (hole-punched); Or use clear tape to put tag onto clear bag |
| Bags, Carriers & Pumps | Diaper bags, breast pumps (in bag), infant carriers, backpacks, purses, etc. | Make sure items are clean and free of rips and stains. | Price approximately 50%-75% off retail. Items in great condition tend to sell very well. | Hole-punch JBF tag and attach it to item with ribbon or string; If item contains multiple pieces, include on tag description |
| Infant Items | Nursing covers/pillows, feeding items, safety items, rattles, etc | If item has multiple pieces use packaging tape, tagging gun, safety pins or clear bags to keep items together; Batteries must be included | Price approx. 50%-75% off retail. Items in great condition tend to sell very well. | Attach JBF tag directly to item or clear self-seal bag with clear packaging tape or hole-punch JBF tag and tie it to item |
| Equipment /Furniture | Exersaucer, swing, high chair, changing table, crib, stroller, car seat & car seat accessories | If item has multiple pieces use packaging tape, zip-ties, or string to keep items attached together; Batteries must be included. Car seat must be less than 5 yrs old w/ manual. Review our online crib checklist before bringing a crib to the event. | Price approx. 50%-75% off retail. Items in great condition tend to sell very well. | Attach JBF tag directly to item with clear packaging tape or hole-punch JBF tag and tie it to item |
| Toys | Ride-on toys, block sets, dolls, remote control cars, etc. | Use clear self-seal bags to keep loose/small items together; Use packaging tape, zip-ties, or string to keep items together; Batteries must be included | Price approx. 50%-90% off retail. | Attach JBF tag directly to item with clear packaging tape or hole-punch JBF tag and tie it to item |
| Books, Games, DVDs | Books, book sets, board games, puzzles, video games, video game systems | Use clear self-seal bags or clear cling wrap to hold multiple items together; Tie sets of books together - tie boxes closed. Tape small items in baggies to medium sized cardboard for more security. | Prices can range from \$.50 to \$50 in this category, depending on the item. Price to sell especially for books & DVDs as there are always lots to choose from at the sale! | Attach JBF tag with clear packaging tape (do not tape directly on item surface if removing tape will cause damage); Hole-punch JBF tag and tie to sets |

Please email us if you have questions kellyhardy@jbfale.com or katehorowitz@bfsale.com