



Hooray for YOU!

You're on your way to cleaner closets and CA\$H in your pocket!

Gather
Step 1

Keep. Sell. Toss.
Step 2

Pricing
Step 3

Prepping
Step 4

Packing
Step 5



Let's do this together!

If you're a first-time Consignor there will be a learning curve. We'll give you everything you need along the way: TOOLS, GUIDANCE & SUPPORT.

Ready to get started?

Join our Facebook Group –
[JBF Vancouver Consignor Chat](#)

This is where our family of JBF Consignors can give you lots of encouragement & answer questions!

Everything you need to know about selling at JBF is right here in this **Consignor Guide**.

We understand that a parent's life is unpredictable (and super busy). That's why we've divided your JBF prep into bites-sized steps (perfect for naptime or after the kids are in bed).

Register to Consign

at Vancouver.jbfsale.com, then turn the page to get started!

Gather

Step 1

Since each child cycles through a new wardrobe every 6 months, it's no surprise that you feel overwhelmed. Now is the time to gather all the stuff your kids no longer wear or use.

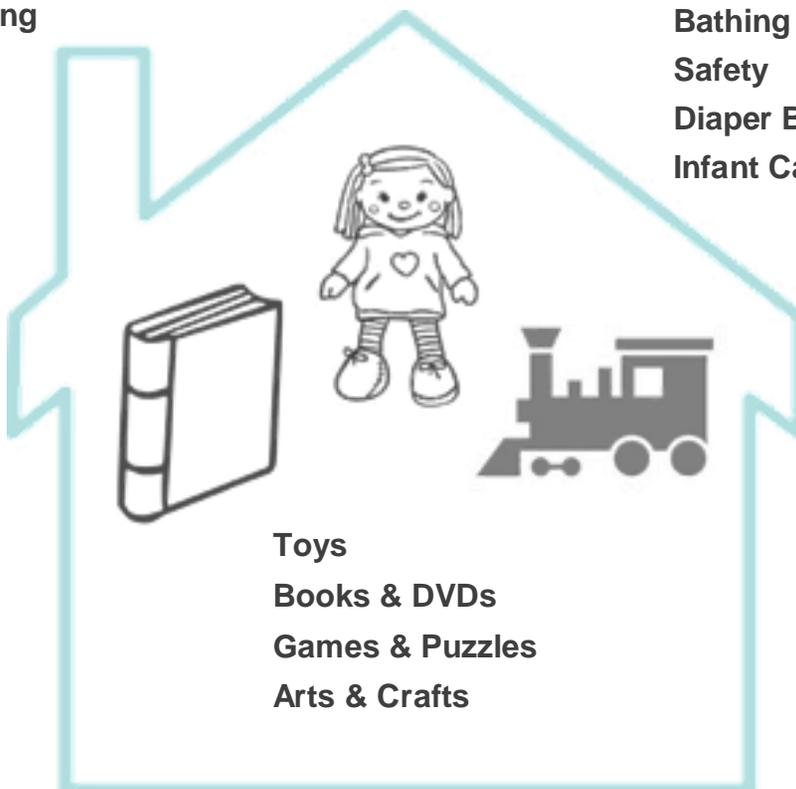
CAUTION: De-cluttering may cause extreme happiness!



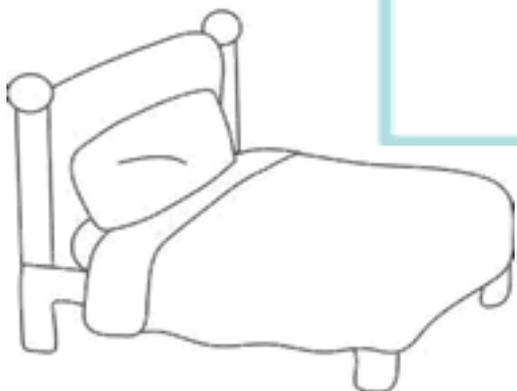
Infant - Teen Clothing
Children's Shoes
Kid's Accessories
Maternity Clothing



Nursing
Feeding
Diapering & Potty Training
Bathing
Safety
Diaper Bags
Infant Carriers & Backpacks



Toys
Books & DVDs
Games & Puzzles
Arts & Crafts



Kid Furniture & Room Décor
Infant Swings & Play Equipment
Highchairs & Pack-n-Plays
Strollers & Car Seats



Bikes & Trikes
Outdoor Toys
Ride-On Toys
Sporting Equipment



Keep. Step 2

Sell. Toss.

You loved having these items for your kids and we're so glad that you want another family to enjoy them too!

The 4 C's will help you decide what to **SELL** at JBF.

Keep
for later

As you gather everything your kids no longer use, you may find items that you want to keep for future kiddos!
You may also find a few items that you simply aren't ready to let go of yet...
and that's okay!



Your items sell best at JBF when they are...

Sell
or

JBF Fall

Clean The Newer it Looks, the Better it Sells.

Take time to check clothing carefully (in great lighting) for stains. Clean shoes, toys, equipment, etc.

Current Season Matters

Sell season-appropriate items at events.

Complete Happy Shoppers Wanted.

Be sure all the parts & pieces are present before you tag items. JBF shoppers want to open their items when they get home and find everything in working order.

Compliant Safety First.

Important Safety Guidelines apply to car seats, cribs, infant equipment & toys. But don't worry, we have all the information about [Recalls & Safety Standards](#) here.

Toss or
donate

We all know, there's such a thing as "**too well-loved.**"
These items have obvious wear & tear, are missing pieces, are stained, damaged, or just don't work anymore.

Pricing

Step 3

Selling at **JBF lets you be in control** of each item. You set the price and decide if it goes half price on the last day of the sale.

Plus, in case the item doesn't sell, you can either donate it to our Charity Partners who serve local families in need, or you may pick it up.

Smart Consignors use

SHOPPER FOCUSED PRICING!

This is how it works: Ask yourself: "If I really wanted to buy this item, how much would I be willing to pay?"

Best Practice: Select PDF for least-troublesome printing;)

Time Saver: Use Rapid Entry if you have many items in the same Category & Size.



Log into your JBF Profile, then click on the TAGGING icon (in the upper right hand corner).



Category	Size	Item Description*	Price*	Reduce	Donate	Qty.
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="text"/>

Be sure that your "Reduce" & "Donate" settings fit your personal preference.

Clothing Price Points:

Bargain Brands

\$1-\$4

Everyday Brands

\$3-\$6

Premium Brands

\$4-\$10

Baby Equipment,
Furniture, Toys,
Books, Games, Bags
& Carriers

Price
50% - 90%
below retail prices

CHARGE MORE FOR:

- NWT (New with Tags)
- "Dressy" Items
- Excellent Condition
- Items in Original Packaging
- Large Items
- Hot Toys

CHARGE LESS FOR:

- T-Shirts
- Play Clothes
- Infant Items
- Maternity Clothing
- Junior Clothing

PRINT your tags on white cardstock. We love to use the **9 tags per page** PDF option. After you cut out your tags, organize them by type & size. **This will make your next step faster!**

FB Group: JBF Vancouver Consignor Chat

Email: Vancouver@Jbfsale.com

Text/Call 360.742.2222

Prepping Step 4

Wow! You're making progress! Now that you have your tags printed, here's everything you need to know about attaching tags, packaging non-clothing items, and hanging clothes.

Hanging Clothing

Outfits, pajamas, coats, dresses, bathrobes, dress-up, swimsuits, etc.

Limit of 20 maternity & 20 juniors items.

Hang items on a child-sized hanger (or appropriate size if bigger) with **hook open to the left** (looks like a "?").

Attach multiple items (if outfit or set) using a tagging gun or safety pins so that pieces cannot be separated.

Attach JBF tag to item's tag or seam (so that put a hole in the item) and be sure the tag is easily seen on the front of the item.

Other Clothing

Onesies, socks, tights, infant mittens, booties, hats, accessories, etc.

Attach sets of items (for example, 3 onesies or 6 pair of socks) together with a tagging gun or safety pins and place in a **clear self-sealing bag**.

Attach JBF tag to items inside bag. Do not tape bag closed - volunteers will help shoppers inspect items prior to purchase.

Shoes

Hole-punch tag and use a **zip-tie** to secure both shoes and tag together.

For infant shoes that cannot be zip-tied, place in clear self-sealing bag with tag.

High Priced Items

Turn in all High-Priced Items for secure display near Checkout Area



Toys

Use **clear tape** to attach tags to items. Small pieces? Put into a clear bag and tape to secure. Large pieces? Strap together with clear packing tape.

Batteries MUST be included.

Books & DVDs

Use **clear bags** or clear cling wrap to hold multiple items together. Tie sets of books together.

Use **clear tape** to attach tags to items. Use **painter's tape** if you are unsure if removing tape will damage item.

Do not tape DVDs closed (we will add a security sticker after Drop-Off.)

Bags & Carriers

Hole-punch tag and tie to item.

If multiple pieces, list item #'s on tag. i.e.- # 1 of 3, # 2 of 3, etc.

Infant Items

Use **clear tape** to attach tags to items.

Multiple pieces? Put into a clear bag and tape to secure.

Large Items

For furniture and infant equipment, **attach tag securely** to item using clear tape or hole-punch and tie.

Batteries MUST be included.

Follow Safety & Recall Guidelines for car seats, equipment, cribs, etc.

These items will be placed together on the

king

Step 5

It's getting real! Once your items are priced & prepped, we suggest packing them for Drop-Off according to gender, type & size.

You'll be placing your items where they belong throughout the sale floor, so having items grouped together will speed up your drop-off process.

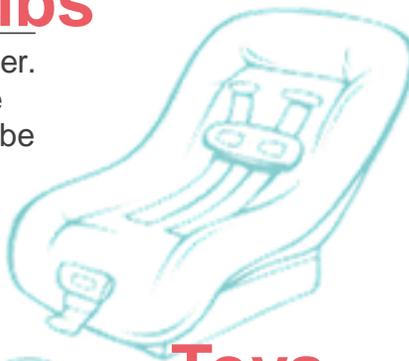
Hanging Clothing

Lay clothing in boxes or bins. **Alternate piles by size changes** so that you don't have to look at every single item again during Drop-Off. We'll inspect clothing, so have these items easily accessible when you arrive.



Car Seats & Cribs

These items require a Safety Waiver. Be sure that you staple a complete waiver to the item's tag, which will be removed @ time of purchase.



Infant Items

Pack nursing, feeding, diapering, potty training,



Toys

Toys will be sorted by type and sometimes gender, so sorting ahead will help you place them on the floor quicker during dropoff.

Books, Games, Puzzles & DVDs

Pack these items together - their areas will be in close proximity for Drop-Off.



Drop Off... It's Easy!

1. Bring your **Consignor Waiver** & any **Crib &/or Car Seat Waivers** that you need.
2. New Consignors will go through inspection for clothing & shoes. You can put your toys, large items, etc. out on the floor first, then place your inspected items. Pat will be available to chat briefly if you have questions about rejected items.
3. You will place your items on the sales floor - plan for about an hour. (of course this is relative to how many items you have;)
4. Remember, you can still sign up for a shift at dropoff!

Then sit back, relax & watch your Consignor Check Grow!