

FUNDRAISING WITH JUST BETWEEN FRIENDS VISALIA/FRESNO

We would like to invite you to participate in our next Just Between Friends (JBF) Visalia/Fresno Sales Event. Just Between Friends is the nation's largest children's and maternity consignment event. Just Between Friends (JBF) is a twice a year consignment sale specializing in children, infant, and maternity items. We have over 400 consignors that bring their new or gently used items they no longer need or use, and sell them to earn much needed money for their families. In turn, they can be purchased by the over 5,000 shoppers we get at each event! Thus, helping families make money and save money on things they need to raise a family.

We also partner with several local charities. At the end of the event many unsold items are donated to our local charity partner. We are extremely proud to be able to facilitate these events and give back to our community.

Which brings me to; how can this help you and your school/organization? **FUNDRAISING**! Just Between Friends is your answer to the traditional fundraiser, a win-win opportunity for your organization.

Here's how it works:

1. Sign up for our fundraising/valet service - HERE

2. You ask parents and clients to donate gently used children's clothing, toys and equipment (please make sure they're in working condition, clean, free from stains and tears, and in size order) - We will provide you with fundraiser fliers to help spread the word

3. Schedule drop off with the local valet service - they will contact you after you sign up

4. Receive a check 2 weeks after the sale for 45% of items sold less the \$15 consignor fee and valet service supply fee of \$10-15. This is much more than you'd receive by holding a yard sale and a lot less effort!

It is that easy! The best part is your parents/clients do not need to 'spend' money to fundraise, and you keep 15% more than most other fundraising opportunities. The only "work" involved on your part is to let your families know how they can help and arrange drop off or pick up of your items to the local valet service. Here's an idea - earn 5% more of sales by having members of your organization help onsite during the sale. – contact me for more info on volunteering (there are other ways to have higher % as well, if your organization would like to tag their own items like a tagging party, the fundraiser would allow 65-70% of sales – just more work on the organizers part – contact me if you would rather look into this option)

What an easy way to raise funds for your organization and clean your closets in the process! We would love to introduce JBF to your staff and parents by providing Admission Passes to your teachers and parents involved in the fundraiser and you can join us in March- Visalia and April - Fresno to see for yourself all the big savings.

Questions? Contact us so we can put cash into your organization! To discuss fundraising opportunities with JBF please call Mandi at 559-734-3709 or you can email <u>mandimilburn@jbfsale.com</u>

Sincerely, Mandi Milburn Owner of Just Between Friends Visalia/Fresno