

Refer friends to JBF, you earn \$\$\$!

How it Works:

*For every NEW consignor you refer, you receive 5% of their sold profits PLUS a \$10 referral fee the first time they sell their items at a JBF Portland event! If your referred consignor continues to participate with JBF Portland, you receive 2.5% of their sold profits.

Show me the Money:

If Connie Consignor recruits 4 NEW consignors to participate in the upcoming JBF Portland sale, and each consignor has gross sales of \$300, Connie will get a check for \$100! $\$300 \times 4 \text{ consignors} \times 5\% \text{ of the } \$300 = \$60 + \$40 (\$10 \text{ bonus per consignor}) = \$100!$

If Connie's consignors consign again at the spring Portland event and all 4 consignors have gross sales of \$300 each, then Connie will get a check for \$30 ($300 \times 4 \times 2.5\%$).

How Do I Start? Easy as 1*, 2, 3:

1. Sign someone up on the website jbfsale.com (make sure that the consignor puts YOUR NAME in the comments section). *Sorry, but your spouse or significant other is not eligible.
2. Make sure that your consignor knows how to use the site, how to tag, and the details of how the sale works (drop off, presale, pick up and all that good stuff).
3. Send an email to jbportland@jbfsale.com with each consignor's name so we'll be expecting them and you'll get the credit! **You MUST notify JBF Portland of your referrals within one week after the last day of an event in order to receive your referral payment for that event.**

Who is Considered a NEW Consignor?

A consignor that has not participated as a consignor in a JBF Salem or Portland event within the last three years.

What's the Catch?

None! We want you to be able to make as much money as possible at our event! We realize that you may eventually grow out of selling your own items, so why not get a percentage of other people's items? (Note – the % is taken from JBF, NOT from the consignor).

When Will I No Longer Get a Percentage of Their Sales?

If Just Between Friends decides that this program is no longer effective or your consignors decide not to participate.

• Sounds Great! So What Do I Need To Do?

Get people involved! That friend that has great clothes and gear for her kids – get her to participate as a consignor! Tell all the moms at your kid's school, get the neighbors who are trying to sell their baby stuff at a garage sale or on Facebook or Craigslist.

- When you see that Target or Walmart is having a sale on card stock, tell your consigning team about it. When they are headed out of town during a JBF event, offer to bring their items to drop off for them! When they need a break from tagging, offer to do it for them for 15% of their sales.. When you add the additional 2.5%, you are now making 17.5%...Cha-Ching!!!