

CONSIGNOR DETAILS

(Just Between Friends Utah Sales Events)

CONSIGNING (SELLING) WITH JUST BETWEEN FRIENDS

It's as easy as 1, 2, 3:

1. [Register to Consign](#) for our upcoming event
2. Read PREPARING YOUR ITEMS below
3. Start tagging! [Login to get started](#).

How much do our consignors earn? Our average consignor earns over \$200 per event.

Here's how our payment scale works:

Your payout percentage increases and fees decrease as you help out at the sale

Participation	Payout %	Consignor Fee
Consigning only	65%	\$15
Help out at the sale, 1 shift	70%	\$10
Help out at the sale, 2 shifts	75%	\$5

Too busy to help out to increase your payout? You can earn 5% extra on your check by completing a "barter." Barter opportunities include helping us advertise the sale or bringing supplies, etc. Email amyoakeson@jbf.sale.com today for barter opportunities.

Too busy to tag? We have a valet service coming soon! Stay tuned!

So what are you waiting for? [Register NOW to Consign!](#)

Want to know more about helping at the sale?

Need more information about preparing, tagging and selling your things?

Scroll down ...



HELPING AT THE SALE

Be a part of your JBF Community and make YOUR JBF event great!

Join other smart & savvy helpers who cover shifts in exchange for early shopping privileges and bigger consignor checks. Helping at the sale is actually really FUN, like a really productive girls' night out. We LOVE our JBF Team!

Our helpers make each sale event the perfect place for families to find great deals on items they need!

Please note: Volunteers must also consign at least 15 items.

Volunteer Perks:

4-Hour Volunteers

- Earn 70% on sold items
- \$5 off Consignor Fee
- Shop EARLY during our pre-sales ([see the sale schedule here](#))
- Shop EARLY for the Half Price Sale (on Friday night instead of Saturday)

8-Hour Volunteers

- Earn 75% on sold items
- \$10 off Consignor Fee
- Shop EARLIER during our pre-sales ([see the sale schedule here](#))
- Shop EARLY for the Half Price Sale (on Friday night instead of Saturday)

12-Hour Volunteers

- Earn 75% on sold items
- Consignor Fee is waived
- Shop EARLIER during our pre-sales ([see the sale schedule here](#))
- Shop EARLY for the Half Price Sale (on Friday night instead of Saturday)

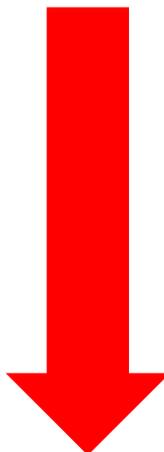
16-Hour+ Volunteers

Earn 75% on sold items

- Consignor Fee is waived
- Shop EARLIEST during our pre-sales ([see the sale schedule here](#))

How to drop off / pick up

Preparing and tagging items



DROP OFF [See the sale schedule here for drop off date/time](#)

You may drop off your items at any time during the drop off day.

1. Bring your items tagged, prepped (see info below), and sorted by type & size.
2. Bring your signed [Consignor Agreement](#), [Car Seat Checklist](#), and [Crib Waiver](#) (if applicable).
3. Instructions on where to drop off
4. A friendly JBF Volunteer will greet you and give you further instructions. You will place all items where they belong on the sales floor, so please plan to allow 30-60 minutes for this process depending on how many items you are selling. An average consignor who is well organized can usually finish within 30 minutes. High volume consignors may take longer.
5. **Drop off will close promptly at the posted times.**

Express Drop Off: If you're in a hurry, we can handle drop off for you! You simply unload your vehicle and we do the rest. The cost for this service is \$10/100 items. To schedule your express drop off appointment, email amyokeson@jbfale.com today.

PICK UP [See the sale schedule here for pick up date/time](#)

If you would like your unsold items to be returned to you, please pick up during this time.

You may have a friend or family member pick up for you.

All items that have not been picked up are donated promptly after the pick up time ends. No exceptions.

PREPARING YOUR ITEMS

Quick Links

[Seasonal Acceptable Item List \(.pdf\)](#)

[Tagging 101 Videos on our website](#)

[Tagging 101 Videos on YouTube](#)

Bags & Baby Carriers

Diaper bags, infant carriers, backpacks, and purses are great consignment items. Please inspect all items carefully to make sure items have not been [recalled](#), stained, damaged or are missing pieces.

Package: Please zip-tie items to an adult-size hanger. If you would like to place high-priced items (over \$25) in our High Value Area near Checkout, please see a volunteer at Drop Off for assistance.

Price: Price 50% - 75% off retail. Items in great condition tend to sell very well.

Tag: Hole-punch JBF tag and attach it to item with ribbon or string. If item contains multiple pieces, be sure all pieces are included and list number of items on JBF tag description. [\(click here for a video\)](#)

Bedding, Blankets & Textiles

Bedding sizes accepted are bassinet through twin only. Please be selective when selling bedding, blankets, receiving blankets, burp cloths, and towels. New and barely used items sell best. Check *carefully* for stains; shoppers get very disappointed if they find a stain in a bundled blanket once they get home.

Package: Put bedding/crib/bedroom sets together in original packaging or in giant clear plastic bags. Arrange bedding sets inside bag so that shoppers can see all of the items as well as the design/pattern. Secure the bag so that items do not get separated. Bundle blankets, cloths, and towels with ribbon or string like a package (be sure multiple pieces cannot be separated).

Price: Price to sell! Shoppers are less likely to purchase these items used, so prices have to be low. Try to price 75% - 90% off retail.

Tag: If bedding is in a plastic bag, attach tag securely with packaging tape to the inside of the bag and tape the bag shut (bedding set prices vary widely and securing tags inside bags prevents tag switching). If bedding/blankets are bundled with string, attach tag directly to blanket and tuck it under the ribbon/string so that it does not easily get pulled off when shifting around during the sale. ([link to tagging video](#))

Books, Games, DVDs, Arts & Crafts

Books, book sets, board games, puzzles, video games, video game systems, scrapbook, arts & crafts sets are great items for resale. Please only bring kids', parenting, homeschooling, pregnancy and child rearing books. Games and puzzles must have all pieces. (No "adult" content please.) Check items to ensure they are in great condition.

Package: Use clear, self-seal bags or clear cling wrap (saran wrap) to hold multiple items together; Tie sets of books together with ribbon/string. Be sure that parts/games to video game systems (such as Vtech) cannot be separated or switched out at the sale. Video games will be placed near checkout to prevent theft.

Price: Prices can range from \$.50 to \$50 in this category, depending on the item. Price to sell especially for books & DVDs as there are always lots to choose from at the sale. If you would like a high-priced item placed in the High Value Area near Checkout, please see a volunteer during Drop Off.

Tag: When tagging books, please attach your tag to the book with clear tape that can be removed without damaging the item. Tape tag to the outside cover of glossy books and to the inside cover of books that will easily tear when removing the tag. Please do not use masking or double sided tape. Hole-punch JBF tag and tie to sets. ([link to tagging video](#))

Clothing

We sell children's clothing **Newborn through Juniors** as well as **Maternity/Nursing**.

Be picky! Please bring ONLY THE VERY BEST. Items must be very clean and free of any staining or damage. Damaged or stained items will not be accepted at drop off. Please keep items IN SEASON and in style. Save yourself time/effort by not tagging things that won't sell well.

Please be choosy on Juniors items and stick to more popular Juniors brands: Abercrombie, Hollister, Roxy, American Eagle, Nike, Volcom, Burton, etc.

Please also be extra choosy on maternity clothing. Be sure the style is current and they're in great shape.

Please freshly clean your clothing items. Replace missing buttons, sew loose hems and seams, and clip loose threads. Please button all buttons, snap all snaps, zip all zippers before you arrive at drop off. This will ensure that there are no defects in the clothing. The newer the item looks (and the better it smells), the better it will sell. That means more money for you!

Package & Hang: Hangers - Please hang clothes so the hanger hook points to the left (like a question mark). Hang size 0-6 clothing on child-size hangers and sizes 7-20 and maternity clothing on adult-size hangers. Clothing that falls off the hanger onto the floor does not sell well.

Old Navy and many outlet stores are great places to get free hangers (they throw away hangers daily!) and WalMart & Target sell child-size plastic tube hangers at a great price.

Clothing Sets - Sets tend to sell better (under size 5) so match things up if you can. All garments should be hung with the hanger hook pointing left (hanger should resemble a question mark when looking at the front of item). Safety pin or use a tagging gun to attach clothing sets securely with bottom garment hung on the backside of the shirt, so both pieces can be viewed without separating them.

Pants/Shorts - Pant-clip hangers are great but if you use a standard hanger, simply use your tagging gun to attach pants to the top part of the hanger so the garment will not slide.,

Socks, tights, hats and infant mittens need to be in a clear zip-lock bag (you may group multiple items in one bag). Please be sure to label your tag well so that customers know what they're buying. Please do not tape these bags closed because buyers will want to inspect what they're buying.

Price: Hanging Clothing - Put outfits/set together to price for at least \$3.00; Start at \$3 for basic, generic brand 0-24mo outfit. Add \$1 each for larger size, name brand, formal, and heavy/winter. For very special high-end or boutique brands, price between 30%-50% of the retail price depending on age and condition.

Tag: Clothing on Hangers - Attach tag with a tagging gun or safety pin to the upper right front of clothing. Insert the gun in a label or inside seam NOT through part of the clothing (to avoid making a hole or tear in the clothing). Also, pull on the tag to make sure it is properly secured and will not come off easily. Please make sure consignor tags are pulled out of the clothing so they are easily visible to the customers. Helpful instructional videos here: [Overview of hanging/tagging](#) [Single Piece Clothing](#) [Multi-Piece Clothing](#)

Furniture & Equipment / Kids' Room Décor

Exersaucers, swings, high chairs, changing tables, cribs (Manufactured AFTER June 28, 2011; **please bring Crib Waiver** (link) **for all cribs**), strollers, bath seats, baby walkers, car seats & car seat accessories must be checked for safety recalls (link), must have all parts, and be in good condition. Children's furniture - beds (toddler, twin), desks, side tables, dressers, etc.

Package: If item has multiple pieces use packaging tape, zip-ties, or string to keep items attached together. If wooden furniture has loose parts, use clear plastic wrap to secure item. All furniture and equipment must be assembled during the sale. Batteries must be included, if applicable. **Please bring a Car Seat Checklist** (link) **for all car seats, booster seats, and car seat base or infant carrier.**

Price: Price 50% - 75% off retail. Items in great condition tend to sell very well.

Tag: Attach JBF tag directly to item with clear packaging tape or hole-punch JBF tag and tie it to item. ([Video here](#))

Infant Items

Nursing covers & pillows, feeding items, monitors, safety items, diapering & toileting items, rattles, and more. Please check for safety recalls ([link](#)) on all items that you consign.

Package: If item has multiple pieces use packaging tape, tagging gun, safety pins or clear self-seal bags to keep items attached together and clearly visible to shoppers. Batteries must be included, if applicable.

Price: Price 50% - 75% off retail. Items in great condition tend to sell very well.

Tag: Attach JBF tag directly to item or clear self-seal bag with clear packaging tape or hole-punch JBF tag and tie it to item.

Shoes

Make sure that shoes are clean, clean, clean! We will be VERY selective with shoes during Consignor Drop Off & Inspection. Shoes must be current season.

Package: Fasten shoes together with zip ties. For infant shoes or small shoes without laces, you may put the shoes in a clear zip-lock bag. We prefer no shoe boxes. However, if shoes are in the box, please remove the lid, secure it to the bottom of the box, and secure the shoes to the box (closed boxes do not sell well).

Price: Shoes must be in good condition and should start at \$3.00 for infant/toddler; Add \$1 each for larger size, name brand, or heavy/winter.

Tag: Punch a hole in the top of your tag and attach the tag to the shoes with the ribbon, string, or zip tie. For infant shoes in a clear zip-lock bag, put the tag inside the bag and tape the bag shut with clear packing tape. ([link to tagging video](#))

Toys

Ride-on toys, block sets, dolls, remote control cars, outdoor toys, learning toys, and more. All toys must be checked for [safety recalls](#) before consigning. Clean all toys and baby equipment thoroughly. Please test to make sure that toys and equipment are working properly. Battery operated toys must include working batteries (these can be purchased inexpensively at local discount stores).

Package: Keeping tags and multiple items attached is essential for your items to sell. Bag all small parts belonging to toys/equipment in self-seal bags and tape the bag shut with clear packing tape. Fasten the bag securely to the item with ribbon, tape, or zip ties. Items must include ALL working parts.

Price: Price 50% - 90% off retail.

Tag: Attach JBF tag directly to item with clear packaging tape or hole-punch JBF tag and tie it to item. ([link to tagging video](#))

PERFECT CONSIGNORS

We appreciate those consignors who spend the extra time at home ensuring that their items are stain free and tagged correctly and want to reward them for their hard work!

If you have **less than three** stained, damaged, or unacceptable items pulled at drop off or during the sale (and **zero recalled items**), you will be added to a list which allows you to **skip inspection during drop off** at the next sale. This saves you lots of time at Drop Off!

REMEMBER: Perfect Consignor status is *earned* each sale. Spend extra time inspecting items at home so that you earn perfect status for the next sale!

VALET CONSIGNING

No time to tag? Let us prep your items for you! (additional fees apply)

VALET CONSIGNING COMING SOON!

TOP 10 SELLING ITEMS

These items ALWAYS sell well at JBF!

1. Strollers, bike trailers
2. Pack-n-plays, Bassinets, Swings, Bouncy Seats
3. Toddler Beds
4. Bicycles & Ride-On Toys
5. Outdoor/Indoor Play Structures
6. Toys & Sporting Goods
7. Books, DVDs, Games
8. Shoes
9. Infant care items
10. Clothing (particularly in sizes above 4/5 sells best)