

KEEP, SELL, TOSS



3 Simple Steps

Organizing in 30 minutes:

You and your kids have loved these items, but now it's time to let another family enjoy them. Let's get started with these 3 easy steps!

STEP 1:

Grab three tubs or laundry baskets and label them **KEEP, SELL, TOSS**. Have extra boxes or trash bags on hand if needed.

- The **KEEP Tub** is for items that you aren't ready to get rid of yet — maybe you're thinking of having more kids or maybe the item is too sentimental to part with right now. That's okay — keep it!
- The **SELL Tub** is for all the items you want to sell. (Spring or Fall)
- The **TOSS Tub** is for items that don't meet JBF standards (see box below) and should be donated to a local charity, re-purposed, or thrown away.

KEEP, SELL, TOSS

***JBF Standards:** New or gently used items that are not broken, torn or with missing pieces. A good rule of thumb – “Would I buy this for my child?” If the answer is no or if the item doesn’t meet your standard, then it doesn’t meet ours either.*

STEP 2:

One at a time, take each item you gathered and make a decision which tub it should go in. As the tubs get full either replace it with an empty tub or put the items in a plastic bag and clearly label it with **KEEP**, **SELL** or **TOSS**.

HOW DO YOU KNOW WHAT TO SELL?

Use the 4 C’s rule to know what sells best at JBF:

1. **Clean** — The newer it looks, the better it sells. Wash and clean clothes, shoes, equipment and toys.
 2. **Current** — Sell warm weather clothing and shoes at our Spring event, and cold weather clothing at our Fall event. Current styles and fashion are sought after.
 3. **Complete** — Toys, games and puzzles must be sold as a complete set. If a key piece is missing then search eBay or Amazon for that piece before selling it at JBF. Items that are not complete should be placed in either your **KEEP** or **TOSS** baskets.
 4. **Compliant** — All items you sell should comply to current safety guidelines. This is especially pertinent to car seats, cribs, baby equipment and toys. Learn about Recalls & Safety Standards [HERE](#).
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STEP 3:

When you’re done put aside the **KEEP** tub and plan to revisit it later. Right now you’re done with this tub.

Take the **TOSS** tub to your local charity, re-purpose the items, or throw them away. Now you’re also done with this tub.

The **SELL** tub is now all the items you have for the sale. These items are ready to Price and Prep. Great job!