



**JUST BETWEEN
FRIENDS**

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Shopper FAQs:

Q: Where is the event being held?

A: Nashua Sports Academy, 90 Northwest Blvd, Nashua NH, 03063

Q: Can anyone shop or do you have to be some sort of club member?

A: ANYONE can shop on public sale days! This is a community event and we can't wait to see the amazed looks on everyone's faces when they see the deals at the sale!

Q: Do the items at the sale go on discount?

A: YES! Any item that DOES NOT have a star on the tag will be 50% off on the last day of the sale! Team Members and Consignors are able to shop an exclusive 50% off presale before the public! That means even better deals on already crazy low prices.

Q: Is this like a giant garage sale?

A: No. All of the items our Consignors bring in are inspected very carefully to ensure there are no stains, rips, tears and that they are not too out of date or worn. Only gently used items in good condition will be allowed on the sales floor.

Q: I want to buy a car seat or a pack and play, how do I know it hasn't been recalled and is safe?

A: Just Between Friends Greater Manchester has a Recall Specialist at every event. We get an updated listing of ALL recalled items prior to the sale and double check every piece of equipment a baby could sit in, ride in or sleep in. We also check the floor for any toys that are on the recall list. Your child's safety is #1 to us and we won't sell something that has been recalled unless the CPSC approved recall fix has been completed.

Q: What should I bring?

A: Reusable shopping bags, comfortable shoes, your child's measurements (trace foot on paper, cut out), your water bottle, a friend, and your Free Admission Pass!

Q: Should bring my kids?

A: Only nursing babies able to be worn by mom or dad are allowed at the presales. The exception is the Family Shopping Time on Presale Day and the Private Team Member/Consignor 50% off presale. Mobile children will be allowed in for those two presales only. Kids of all ages ARE welcome on the public days (Sat 8-3 and Sun 8-1) but PLEASE use good judgment. There are lots of people and lots of temptations for kiddos. Shoppers enjoy JBF most when they get to shop without kids. Children are NOT allowed to play with items at the sale and parents are expected to keep their children with them. All of the items are the property of consignors and if they are damaged or separated, they cannot be sold. You will be required to purchase any damaged items.

North America's Leading Children's & Maternity Consignment Sales Event!™



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Q: How can I shop earlier?

A: Team Members shop first . The more you help, the earlier you shop. Our consignors shop next. We also have special presales for First Time Parents, Teachers, Military and First Responders! If you don't qualify for any of the listed presales you can purchase a ticket for for the Prime Time Presale for \$10 online, \$15 cash at the door. Pre-registration is required and passes sent via email through our on line ticketing site, Eventbrite. See the Event Details page for links to those pre sale ticket links.

Q. What forms of payment do you accept?

A. Cash, Debit Cards, Mastercard, Discover and Visa. No checks please.

Q: Do you accept returns?

A: We do not accept returns, so please take your time while shopping. We have battery testing station for electronics testing. It is a good idea to bring your child's measurements and other information so you purchase appropriate sizes. If you would like to open a sealed item to ensure it has all the pieces please take it to a JBF Team Member in the Hold Area and they will assist you.

Consignor FAQs:

Q. What is a consignor?

A. A JBF consignor prepares and brings quality children's and maternity items to be sold. We will market, advertise, provide the building, and host the sale. We do all the paperwork and muscle work and then send you a check!

Q. Who can consign their items and become a seller?

A. Anyone can consign their children's items with Just Between Friends!

Q. What percentage of the sales do I receive?

A. Consignors receive 60% of their sales less a \$12 consignor fee which is taken out of their check following the event. Four (4) hour team members (consignors who help out for 4 hours during the sale) receive 65% of their sales and 8 hour team members (consignors who help out 8 hours during the sale) receive 70% of their sales. Make sure you watch our Facebook page (www.facebook.com/jbfsouthernnewhampshire) for advertised specials to save money on consignor fees etc)

Q. Can I keep the same consignor number for all JBF sales?

A. Yes! Once you register with JBF you will receive a Universal Consignor Number (UCN) which can be used for any JBF sale you want to be a part of. Even if you move to another city you can participate with the same number.

Q. If I consign my items, do I have to stay during the sale?

A. No. Consignors drop off their items and put them out on the sales floor during the designated drop-off times and come back during the designated times to pick up their unsold items. We do the rest!

Q: I want to sell my car seat and other large baby equipment, can I?

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A: Yes! Those items sell AMAZINGLY well if they are in great shape. Check the [CPSC website](#) to make sure there haven't been any recalls on your specific item. If it is a car seat, or booster seat please check the expiration date on the bottom/back of your car seat, booster seat or car seat base to ensure the expiration date is more than one year after the JBF Sale. Next download and complete the Car Seat Checklist that you can find at the bottom of the Consignor Details page and bring it in with you when you drop off your items.

Q: Is there a limit on the amount of items?

A: There is no limit at our event, but remember to only consign your best! All items go through an inspection process to weed out any items with stains, rips, are too worn or have been recalled. We require you bring a minimum of 20 items or items with combined value of at least \$50 but there is no maximum on the number of items you can bring!

Q: Do you accept videos and stuffed animals?

A: Videos and generic stuffed animals take up a large amount of space and do not sell very well. You may bring unscratched DVDs, Blu Rays, name brand (popular character, Beanie Boo, Build-A-Bear or battery operated stuffed toys. Please no generic or beanie babies, they don't sell well.

Q: How do I price my items?

A: Think bargains, bargains, bargains! In this economy, shoppers are savvy and are searching for the best value for their money. We have prepared guidelines for your reference that you can view through the Consignor Details page on our website. When pricing, a good rule of thumb is to think, "What would I be willing to pay for this item?" Your items are competing with other similar and sometimes identical items, so you want to give the shoppers a compelling reason to buy YOUR stuff!

Q: Do you accept shoes?

A: Yes we do. But we are VERY picky about the shoes we accept. So please just bring us your very best! Magic Erasers work wonders on scuffed shoes!

Q: Can I sell items that are all-season such as light jackets?

A: Yes. We welcome items that are all season at both our Spring and Fall sales events.

Q: Do I have to use a tagging gun?

A: No, you may use safety pins to attach tags to items if you prefer. Consignors who tag a lot of items generally prefer using a tagging gun. Please do not damage clothing when attaching tags. We do have tagging videos available for you to watch on our website and we plan on holding some local Consigning 101 classes prior to the sale.

Q: Where do I get a tagging gun?

A: Tagging guns are easy to purchase from Amazon, eBay or other online retailers. You do not need to spend more than \$5-\$20 on a tagging gun.

Q: Do I have to use cardstock?

A: Yes, please use WHITE cardstock when printing your tags. Items tagged with paper will be rejected during inspection.

Q: Do I have to put all my clothing on hangers?

A: Most clothing must be on a hanger. Outfits (multiple pieces together) on a hanger sell best. Socks, tights, hats and infant mittens are not hung. These items should be in a clear zip-lock bag (you may group multiple items in one bag).

Q: I have 20 books to consign. Can I just make 1 tag that says book and photocopy it?

A: No! The tagging system assigns a specific bar code to every single item. If you photocopy the tag it will not give you credit for all 20 books if they sell. When creating tags for identical items (must be exactly the same to include size) there is the option on the right to put in how many of that item you have. In this case, put in 20 and it will print 20 differently coded tags.

Q: Where do I get hangers?

A: Ask for hangers whenever you buy clothing at retail stores. Many of the larger stores and children's outlets will give you large bags of them for free if they have them available.

Q: Do I get my hangers back after the sale?

A: Not on sold items. All JBF clothing items are sold with hangers so we are unable to return consignor hangers. Your unsold clothing will be returned on hangers.

Q: I am selling a crib or toddler bed, does it need to be assembled?

A: Yes. Cribs, beds and furniture sell better when the customer can see what it actually looks like and it helps to ensure that all pieces are present. Due to recalls and updates in industry standards, consignors must complete a crib waiver. Please review our Crib Safety post on the Consignor Details page for more information.

Q: What about unsold items?

A: You can either donate unsold items or pick them up. We highly encourage you to donate your unsold items to our JBF Charity Partner, so that they can benefit local families. Share the JBF love!

Q: Will I know what items have sold?

A: Yes, with our barcoding system you will be able to keep a record of all the items you sell. Every night we upload the items that sold that day and you can view them online. Also, if you donate items at the end of the sale you will be able to print off an inventory list for your taxes and we will send you a donation slip.

Team Member FAQs

Q: Can I help if I only have a few hours?

A: Yes! We have shifts with as few as 4 hours of time! If you want to help out and your schedule doesn't allow for our designated shifts let us know! We can work out something so you can be involved!

Q: What if I can't lift anything too heavy?

A: That's OK. There's still lots of stuff you can do! Just go to the volunteer scheduler to see all the ways you can help! Please contact us if you have questions.

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Q. Can anyone sign up as a Team Member and attend the pre sales?

A. Yes, anyone may sign up to volunteer on a first come/first serve basis so long as they are associated with a consignor. We welcome husbands and grandparents and can give the registered consignor credit.

Q: What should I bring?

A: Please bring any food or drink that you might need during your shift. You'll also want to wear comfortable shoes. Please leave valuables at home. Nashua Sports Academy also has a snack bar they will be operating during the hours the sale is open to the public.

Q: How does the Pre sale work?

A: Your Pre sale shopping time is determined by the total number of hours you are helping for each sale. For example, if you are helping at the sale for 4 credit hours you are a 4 hour Team Member.

Q. Can I bring anyone with me to the pre sale?

A. Team Members will get 1 pre sale pass to give to a guest so they can shop at 4pm. Each pre sale pass is good for one person to enter the presale. We do not allow any children under the age of 12 at any presales.

Q. How can I make more money consigning at JBF?

A. If you volunteer you will earn an extra 5%-10% on all the items you sell...that means you will make up to 70% instead of 60%.

Q. Do you provide childcare for Team Members?

A. We apologize, but we do not offer childcare.

Q. I'm pregnant or have a medical condition. Is it OK for me to be a Team Member?

A. If you are pregnant or have a medical condition, you will want to help when the workload is less. We have several shifts available with jobs that can be done sitting down. If you need these positions, please email us with your request when registering and we will try to accommodate your request.

Q: Can I get some of the bookmarks with free passes and my consignor number on them to give my friends?

A: Yes! We will mail 10 bookmarks with sale information and your Universal Consignor Number on it to you prior to the sale. Hand those out to friends, strangers, any one who might want to come shop! Each one has a coupon on it for \$5 off a \$50 purchase. If they turn it in at checkout it will go into a drawing. If one of the bookmarks with YOUR consignor number gets drawn, you get \$20 in JBF Bucks to spend at the sale! Do not hand them out to people immediately outside the venue on the day of the sale. If that happens, you will be ineligible for the drawing. If you need MORE bookmarks let us know and we will get them to you!

Q. Can I bring a stroller or wagon to the pre sale?

A. Yes. We do not have shopping carts available at this time, so please bring a stroller or bag to carry your purchases in.

Q. Can my teenage child be a Team Member?



A. Team Members must be 16 or older.