

**Just Between Friends
Franchise System, Inc
Suggested Pricing Guide**



PRICING GUIDE for JBF

**We are unable to accept torn, worn, broken, stained, or non-working items. We are an UPSCALE-resale event!

**Note: Generally items should be priced around 1/2 to 1/3 of retail price. We will accept new and gently used items!

**CLOTHING ITEMS SHOULD BE MARKED FOR NO LESS THAN \$3.00. If you have something that is not more than \$3 - pair up with same type of item/or make an outfit to equal the \$3 value. Otherwise, this would be a great item to donate!!

****THIS IS ONLY A REFERENCE TO HELP YOU IN YOUR TAGGING!**

CHILDREN/INFANT

Keep in mind when pricing boys items that they are slightly less then girls clothing.)

	Basic/Discount	Chain/Brand	Premium	Designer
Bottoms				
Dress Slacks	\$4-6	\$6-10	\$8-12	\$12+
Jeans	\$4-6	\$6-9	\$8-12	\$12+
Capri's	\$2-3	\$2-5	\$4-8	\$9+
Overalls/Skirt-Alls	\$3-5	\$5-7	\$8-10	\$10+
Skirts/Skorts	\$3-5	\$5-7	\$8-10	\$10+
Shorts	\$2-3	\$3-5	\$5-8	\$9+
Knit Pants	\$2-4	\$3-6	\$6-10	\$10+
Sweatpants/Work-out Pants	\$2-4	\$4-6	\$6-8	\$8+
Leggings	\$2-3	\$3-4	\$4-6	\$6+

Dresses

Dresses	\$4-6	\$6-8	\$8-15	\$15+
Jumpers	\$4-6	\$5-8	\$6-12	\$12+
Slips	\$2	\$3	\$4-6	\$8
Sundresses	\$2-5	\$5-8	\$6-10	\$10+
Holiday Dresses & Gowns	\$6-10	\$8-15	\$15-20	\$20+

Tops

Logo Sweatshirts	\$3.00	\$4.00	\$6	
Logo T-shirts	\$1.00	\$2.00	\$4-6	\$8+
Sweaters/Cardigans	\$3-5	\$4-8	\$6-12	\$12+
Sweatshirts	\$2-4	\$4-6	\$6-8	\$8+
Polo/Rugby	\$2-4	\$3-6	\$5-8	\$9+
Turtlenecks	\$2-3	\$3-4	\$4-6	\$6+
Dress Shirts	\$2-4	\$4-6	\$6-8	\$8+

Outerwear

Dress Coat	\$8-12	\$10-14	\$12-25	\$15+
Winter Coat	\$5-8	\$7-10	\$10-20	\$20+
Athletic	\$4-6	\$6-8	\$8-10	\$12+
Windbreaker	\$4-6	\$6-8	\$8-10	\$12+
Winter Jacket	\$4-7	\$6-12	\$9-15	\$15
Snow pants	\$4	\$6	\$8	\$10+
Snowsuits	\$6-10	\$8-15	\$14-25	\$25+
Polar Fleece	\$3-5	\$4-8	\$8-15	\$15+
Raincoats (lined add \$3)	\$3-5	\$4-7	\$6-14	\$15+
Denim Jackets	\$3-6	\$5-8	\$7-14	\$15+
Vests (outerwear)	\$3-5	\$4-6	\$6-10	\$10+

Pajama's

Sleepers (great in lot)	\$2-4	\$4-6	\$5-8	\$8+
2 or 3 Piece PJ Sets	\$2-4	\$4-6	\$5-8	\$8+
Nightgowns	\$2-3	\$3-4	\$4-6	\$6+
Bathrobes	\$4-5	\$5-7	\$7-10	\$10+
Slippers	\$1-3	\$2-4	\$4-6	\$6+

Misc. Infant Clothing

Baby Gowns/Layettees	\$2-3	\$4-5	\$5-6	\$6+
Bibs (in groups of 3)	\$1-3	\$2-4	\$3-5	\$4+
Onsies - Short Sleeve (lot)	\$1.50-2.50	\$3-4	\$5-6	\$6-8

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Onsies - Long Sleeve (lot)	\$1.75-3	\$3-4	\$5-6	\$6-8
Onsies - Turtlenecks	\$2-3	\$3-4	\$5-6	\$6-8
Rompers (long)	\$2-3	\$4-6	\$5-10	\$10+
Rompers (short)	\$1-2	\$3-5	\$5-10	\$10+
Buntings (Winter Outerwear)	\$3-5	\$4-6	\$6-10	\$10+

Diapers - *Diapers are great items to sell in lots.*

Disposable	\$.50/diaper	\$1.00/diaper		
Swimmer Diapers	\$.50/diaper	\$1.00/diaper		
Diapers - Fitted (reusable)	\$2-3	\$4-6	\$6-10	\$10+
Diapers - Cloth	\$2.00	\$3.00		
Diapers - Wool	\$2.00	\$3	\$4-6	\$8+
Diapers - Plastic Covers	\$0.50	\$1-2	\$2-4	\$3-5

Accessories - *Most accessories are great items to do in lots!*

Belts	\$1-3	\$2-4	\$4-6	\$6+
Gloves/Mittens	\$1.00	\$1.50-\$2.00	\$2-3	\$4+
Hats/Caps	\$1.00	\$2	\$2-5	\$5+
Scarves	\$1.00	\$1.50-2	\$2-3	\$4+
Hair Accessories (in lots)	\$1.00	\$2-4	\$3-6	\$5+
Hair Bow	\$1.00	\$2.00	\$3-5	\$5+
Purse	\$1.00	\$2.00	\$3-5	\$5+
Backpack	\$3-5	\$4-6	\$5-10	\$8+
Lunchbox	\$1	\$2-3	\$3-5	\$5+
Socks - in groups of 3	\$1-3	\$2-4	\$3-5	\$5+
Tights (<i>great in lots</i>)	\$1-2	\$2-4	\$3-5	\$5+
Training Pants/Panties (<i>lot</i>)	\$1	\$2-3	\$3-5	\$5+
Undershirts	\$1	\$2	\$3	\$4

Costumes

Complete Costumes w/acc.	\$4-6	\$5-8	\$8-15	\$15+
Costume Only	\$2-3	\$3-6	\$5-10	\$10+
Accessories (<i>lot</i>)	\$1	\$2-3	\$4-6	\$6+

Swimwear

Swim Suits	\$1-3	\$3-5	\$4-8	\$8+
Swim Trunks	\$1-3	\$3-5	\$4-8	\$8+
Swim Suit Cover-ups	\$2-3	\$4-6	\$6-10	\$10+
Sunglasses	\$1	\$2	\$3	\$4+
Water shoes	\$1-3	\$3-5	\$5-8	\$8+

MATERNITY

Bottoms

Capri	\$4-6	\$6-9	\$9-15	\$15+
Khaki	\$5-8	\$8-12	\$12-15	\$15+
Skirts	\$4-6	\$6-9	\$9-15	\$15+
Shorts	\$3-5	\$5-8	\$8-12	\$12+
Leggings	\$3-5	\$4-8	\$8-12	\$12+
Jeans	\$6-8	\$8-12	\$12-18	\$18+
Knit	\$4-6	\$6-9	\$9-12	\$12+
Overalls	\$5-8	\$8-12	\$12-15	\$15+

Tops

Long Sleeve - Knit	\$3-5	\$5-7	\$7-10	\$10+
Long Sleeve - Dress	\$4-6	\$6-8	\$8-12	\$12+
Short Sleeve - Knit	\$3-5	\$5-7	\$6-10	\$10+
Short Sleeve - Dress	\$4-6	\$6-8	\$8-12	\$12+
Sweaters/Cardigans	\$5-7	\$7-10	\$10-15	\$15+
Tank Tops	\$3-4	\$4-6	\$6-8	\$8+
T-Shirts	\$3-5	\$5-7	\$6-9	\$9+
Sweatshirt	\$4-6	\$6-8	\$8-12	\$12+

Dresses

Short Sleeve (& sundresses)	\$5-10	\$10-15	\$15-20	\$20+
Jumper	\$5-8	\$8-14	\$14-18	\$18+
Long Sleeve	\$6-12	\$12-16	\$16-25	\$25+

Suits

Pant Suit	\$10-14	\$14-18	\$18-25	\$25+
Skirt Suit	\$10-14	\$14-18	\$18-25	\$25+
Track Suit	\$6-12	\$12-15	\$15-20	\$20+

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Outerwear				
Winter Jacket	\$12-\$15	\$15-20	\$20-40	\$40+
Athletic/Hoodie	\$6-12	\$12-16	\$16-25	\$25
Vest	\$5-8	\$8-11	\$10-15	\$15+
Denim Jacket	\$6-10	\$10-20	\$15-25	\$25+

Sleepwear				
2 Piece PJ Set	\$5-8	\$8-10	\$10-14	\$14+
Nightgown	\$4-5	\$5-7	\$7-10	\$10+
Robe	\$5-7	\$6-8	\$8-15	\$15+

Misc Maternity				
Swimwear	\$6-8	\$8-10	\$10-15	\$15+
Nursing/Maternity Bra	\$3-5	\$4-6	\$5-8	\$8+
Belly Belts	\$4-6	\$6-8	\$8-10	\$10+

Shoes				
Dress Shoes	\$3-5	\$5-9	\$8-12	\$12+
Tennis Shoes (NEW COND.)	\$3-4	\$4-5	\$5-10	\$10+
Boots - Snow	\$3-4	\$4-6	\$6-10	\$10+
Boots - Hiking	\$4-5	\$5-7	\$8-12	\$12+
Boots - Dress	\$4-6	\$6-10	\$10-15	\$15+
Sandals	\$2-4	\$4-6	\$6-10	\$10+
Oxfords/Clogs/Loafers	\$3-5	\$5-8	\$8-12	\$12+
Jellies/Crocs/Flip Flops	\$1	\$2-3	\$3-5	\$5+
Baby/Infant Shoes	\$1-2	\$2-4	\$4-6	\$6+

BABY/NEWBORN GEAR & EQUIPMENT		Basic	Premium
Bathing Essentials			
Bath Tub		\$2-5	\$4-8
Bath Tub Seat		\$1-2	\$2-4
Bath Sponge (lots)		\$1	\$2
Bath Tub Faucet Cover		\$1-2	\$2-3
Bath Tub Thermometer		\$1-3	\$2-4
Bath Tub Shower Attachment		\$2-4	\$3-5
Hooded Towel(s)		\$2-3	\$4+
Washclothe(s) - (3 or more)		\$1	\$2+
Kid's Step Stool		\$2-4	\$4+
Tub Organizer		\$2-3	\$4-5

Diapering/Toilet Training			
Bedwetting Alarm		\$3-5	\$4-6
Changing Pad Cover		\$1-3	\$3-5
Changing Pad		\$2-4	\$4-6
Changing Table Caddy		\$1-2	\$2-4
Diaper Depot		\$4-6	\$7-10
Diaper Genie		\$5-8	\$8-10
Diaper Genie Refill (NEW)		\$1	\$2
Diaper Pail		\$2-4	\$5-8
Diaper Wipe Warmer		\$5-9	\$10-12
Diaper Wipe Caddy		\$1-2	\$2-4
Diaper Stackers		\$3-4	\$5-8
Potty Chair		\$4-8	\$7-10
Potty Lock		\$1-2	
Potty Seat		\$2-3	\$3-4
Soft Diaper Wipe Warmer		\$3-5	

Feeding/Nursing Essentials (many of these can be done in lots!)			
Bottles -lot		\$1-3	\$2-5
Plastic Bottle Liners (NEW)		\$1-2	\$2-4
Single Breast Pump		\$10-20	\$15-35+
Double Breast Pump		\$20-45	\$50-150+
Breast Milk Storage Bags (NEW)		\$1-2	\$2-4
Nursing Pillow/Boppy		\$3-5	\$5-10
Feeding Utensils - lot		\$1-2	\$2-4
Sippy Cups - lot		\$1-2	\$2-5
Kids Plates - lot		\$1-3	\$3-5
Kids Dish Sets		\$2-3	\$4-6
Placemats - lot		\$1	\$2+
Nursing Cover		\$4-10	\$10+

Baby Essentials/Safety Needs (some items would be best in lots)			
All Purpose Locks		\$1-2	
Appliance Latches		\$1	

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Baby Monitors		\$5-12	\$12-20+
Baby Sooth Vibrator		\$4-6	\$6-8
Baby View Mirror (for Car)		\$1-3	\$3-5
Bed Rail		\$4-6	\$5-12
Car Seat Organizer		\$1-3	\$3-5
Car Sunshade		\$4-6	\$6+
Corner Cushions		\$1-2	
Crib Mobile		\$5-10	\$10+
Crib CD/Tape Players		\$5-10	\$10+
Diaper Bag		\$3-15	\$15+
Door Knob Covers		\$1-3	
Door Stops		\$1-2	
Drawer/Cabinet Latches		\$1-3	
Electronic Thermometer		\$5-8	\$8-12
Table Edge Bumper		\$3-5	
Fireplace Bumper Guard		\$3-5	
Furniture Wall Straps		\$1-3	
Humidifier		\$8-12	\$12+
Humidifier Filter (NEW)		\$2	
Light Switch Cover		\$1-2	\$3-6
Spoons/Syringes/etc/Aspirator		\$1-3	
Grooming - Nail Clipper/Brush & Comb		\$1-3	
Night Light		\$1-3	\$3-6
Outlet Covers		\$1-3	
Outlet Safety Switch Plates		\$2-3	
Oven Locks		\$2	
Pacifier (NEW)		\$2	
Pacifier Keeper		\$1-3	
Safety Gate - Plastic/Metal		\$10-20	
Safety Gate - Stairwell		\$15+	
Safety Gate - Wooden		\$3-10	
Safety Starter Kits		\$1-2	
Seat Belt Adjustor		\$3	
Shopping Cart Handle Cover		\$1-2	
Shopping Cart Seat Pad & Harness		\$3-8	\$6+
Small Objects Tester		\$1	
Stove Guard		\$5-6	
Toddler Harness/Leash		\$1-4	\$5+
TV/VCR Guard		\$2-3	
Vaporizer		\$3-6	
Window Cord Wind-ups		\$1	

Bedding/Blankets

Car seat Cover		\$5-10	\$10+
Comforter - Twin/Full/Queen (NOT SET)		\$5-15	\$15+
Co-Sleeper Sheet(s)			\$2-5
Crib Bumper		\$4-6	\$6+
Crib Set (3-5 pc)		\$15-20	\$20+
Crib Set (5-7 pc)		\$20-30	\$30+
Crib Skirt		\$4-6	\$6+
Fitted Bassinet Sheet(s)		\$2-3	
Fitted Crib Sheet(s)		\$2-3	
Head Protector		\$2-5	\$5+
Infant Positional Pillows		\$2-5	\$5+
Kid's Comforter Sets - Twin/Full/Queen		\$10-25	\$25+
Kid's Napping All in One Bag		\$3-5	\$4-6
Kid's Sleeping Bag		\$4-8	\$5-12
Pillows (all kinds)		\$2-6	
Port-a-Crib Sheet(s)		\$2-5	
Receiving Blanket/Baby Blanket		\$2-6	\$6+
Toddler Bedding Set (3-4 pc)		\$5-10	\$8-15

Equipment Accessories

Play Yard/Crib Netting		\$1-3	
Snack Tray for Car		\$3-5	\$5-8
Stroller Netting/Cover		\$2-4	\$4+
Stroller Weather Shield		\$4-6	\$6+
Stroller Accessory Car		\$3	\$4+
Stroller Cup Holder		\$2-3	\$3-5

Baby Equipment

Baby Bjorn/Snuggli/Sling		\$5-10	\$8-20
Baby Swing - Battery/Plug In		\$15-50	\$50+
Baby Swing - Wind up		\$10-15	\$15-25

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Bassinet		\$10-25	\$25-40
Booster Seat/High Chair Seat		\$3-8	\$8+
Bouncy Seat		\$5-10	\$10-20
Bumbos		\$10-15	\$18-25
Bumbos w/Accessories			\$20-30
Co-Sleeper			\$50-150
Exersaucer		\$15-50	
Gyms/Playmats		\$5-10	\$10-20
High Chair		\$10-25	\$25+
Infant Car Seat w/Base		\$5-10	\$10-15
Jogging Stroller/Double		\$40-60	\$60-110+
Jogging Stroller/Single		\$25-45	\$50-75
Jumparoo		\$6-15	\$15-25+
Port-a-Crib/Playpen		\$10-45	\$50-100
Stroller/Double (Sit or Stand)		\$30-50	\$50-125
Stroller/Full Size Single		\$12-45	\$45-100
Stroller/Travel System (includes base/carseat)		\$60-80	\$80+
Stroller/Umbrella		\$3-10	\$10+
Take Along Swing		\$8-15	\$15-25

Furniture

Crib		\$50-100	\$100-250
Changing Table		\$25-75	\$75-150
Dresser		\$50-100	\$100-250
Glider w/Ottoman		\$25-50	\$50-100
Glider (no Ottoman)		\$15-40	\$40-80
Book Shelve		\$10-40	\$20-60
Hamper		\$3-6	\$6+

Books - great in lots

Board Book(s)		\$1-4	
Cloth Book(s)		\$2-4	
Hardcover Book(s)		\$1-5	
Soft Cover Book(s)		\$1-3	
Chapter Book(s)		\$1-3	
Set of Book(s) - Series		\$3-6	
Parenting/Maternity Book(s)		\$3-6	
Home Schooling Curriculum/Educational		\$3++	
Books with Sound		\$2-5	
Book/CD Sets		\$3-6	

Movies/Music (G-PG13 ONLY!!!!)

DVD's		\$4-8+	
DVD Sets (3 or more)		\$6-12+	
CD's		\$2-6	
VHS's		\$2-5	
VHS Sets (3 or more)		\$4-6	
Computer Games		\$2-8	

Puzzles

Wooden Puzzle		\$2-8	
Floor Puzzle		\$2.50-6	
Jigsaw Puzzle - small		\$.50 - \$3.00	
Foam Puzzle		\$2-3	

Toys

Dolls		\$2-6	\$6++
Doll Accessories (in a bag)		\$2-4	\$5++
Stuffed Animal		\$1-5	\$5-10
Kitchen Dishes/Food		\$1-4	\$4-6
Barbie		\$2-4	\$5+
Doll Clothes		\$1-3	\$4+
Barbie Clothes		\$1-3	
Barbie House		\$5-15	
Doll House Sets		\$5-20	\$20+
Cash Register		\$4-10	
Cars		\$1-15	
Trucks		\$3-20	
Action Figures		\$2-7	
Legos		\$5-40	
Lincoln Logs		\$10-20	
Play Mobiles		\$15-20	

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Stuffed Animal - Electronic		\$5-15	
Blocks		\$2-10	

Toddler Toys

Piano		\$3-6	
Shape Sorter		\$3-5	
Little People Set		\$6-30	
Play Phone		\$2-5	
Pull Toys		\$3-6	

Games (Please make sure all pieces are with games & are working!!!!)**

Memory Games (retail range \$4-6)		\$2	
Youth Games (retail range \$7-10)		\$3-5	
Motorized Games (\$16-20)		\$6-10	
Adult Games (G-PG13 ONLY) (\$21-28)		\$8-15	
Card Games		\$1-2	

Large Toys

Tricycle		\$10-20	
Bicycle		\$15+	
Basket Ball/T-Ball Sets		\$10-20	
Activity Table (ie Thomas the Train)		\$20-50+	
Electronic Robot		\$10-30	
Electronic Ride on Toys (Batteries must be with toy & working)		\$15-100+	
Cozy Coupe		\$5-20	
Toy Box		\$5-40	
Play Kitchen		\$10-100	
Desk		\$10-50	
Wagon		\$10-40	
Picnic Table		\$5-20	
Slide		\$10-20	
Playhouse		\$50-120+	
Swing Set		\$45-150++	
Sandbox		\$12-18	
Furniture (table/Chairs, etc - plastic or wood)		\$5-30++	
Anyway Chair/Soft Furniture		\$5-35+	

Large Toys - Continued

Bike Carrier		\$5-15	
Bike Trailer		\$30-100	

Sporting Goods

Skate Board/Roller Skates		\$10-35	
Helmet/Padding		\$4-15	
Balls		\$1-5	
Sporting Equipment		\$4-20+	

Electronics - MUST BE IN WORKING ORDER & WITH BATTERIES! NO EXECPTIONS!

Toddler/Child TV Systems		\$10-30	
Toddler/Child Readers		\$5-25	
Wii		\$100-180	
X-Box		\$100-200	
Play Station		\$150-200	
PSP		\$60-80	
Individual Games (EC-T ONLY!!!!)		\$5-15	
Karaoke System		\$10-25	

Examples of Brand Catagories

**When pricing - this is only a guideline to go by. Age of item, quality of item & price paid for item needs to be considered!

This is only a reference when tagging your items!!

Discount/Basic	Chain/Brand Name	Department Store	Designer	Premium
Baby Martha	Buster Brown	Angelini	American Girl	Land of Nod
Healthtex	Carter's	Baby N	Armani	Pottery Barn
Lullaby Club	Children's Place	Baby Beluga	Baby Lulu	American Girl
George	Gap Outlet	Baby/Cradle	Babymini	Bombay Kids
Kohl's Union Baby	Classic Pooh	Babystyle	Baby Nay	Crate & Barrell
Cherokee	Disney	Benetton	Babywalk	Lands End Kids
Circo	Espirit	Classroom	Burberry	Company Kids
Tykes from Carters	H&M	Columbia	Cach Cach	Ralph Lauren
Blues Clues	JC Penney	Dior	Cakewalk	
Lee	LEI	Rothschild	Coccoli	
Rt 66	Levi	Eddie Bauer	Dimples	
	Lisa Frank	Elderwear	Fresh Produce	

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	Nike	French Toast	Flap Happy	
	Old Navy	Gap	Flapdoodles	
	Oshkosh B'Gosh	Good Lad	Gucci	
	Reebok	Guess	Hanna Andersson	
	Sears	Gymboree	Hartstrings	
	Sprocket	Lands End	KC Parker	
	Timberland	Limited/Too	Kate Mack	
	Weeboks	Liz Claiborne	Jacadi	
	Little Me	LL Bean	Oilily	
	Wee Ones	Macy's	Laura Ashley	
	BT Kids	Nautica	Le Top	
		Nordstrom	Minibasix	
		Ralph Lauren	Nuturino	
		REI	Stamp	
		Stride Rite	Mini Boden	
		Talbots Kids	Mis Tee V Us	
		Tommy Hilfiger	Mod 8	
		Ambercrombie Kids	Chocolate Soup	
		Robeez	DKNY	
			Kelly's Kids	
			LelliKelli	