

Just Between Friends - Tacoma, WA

Fall 2009 Sale

October 23rd-25th Puyallup Fairgrounds

& Event Center

www.jbfsale.com



JBF Sale-at-a-Glance

Beginning... Consignors drop off sale items and receive a Pre-sale Pass. During **Drop Off**, items will be inspected and then YOU put them in their appropriate places on the sales floor.

Presales open for Volunteers and Consignors (the more you volunteer, the earlier you shop).

Middle...Public Sale opens (First-Time Parents and Military Families enter early)! Saturday night is our **Half Price Volunteer Party** where all volunteers get to shop the half price items first, be pampered and win prizes! The last day of the sale is our **Half Price Sale**. Items without a red star are discounted 50%.

End... After the sale, we sort unsold items by Consignor Number and give donated items to our Charity Partner. **Consignor Pick Up** is quick and easy! Your **check is in the mail** within 30 days.

In this issue:

- Sale-at-a-Glance- P1
- JBF Clinic - P1
- Spread the Word- P1
- No Stress Prep - P2
- Volunteering - P2
- Event Schedule - P3
- FREE Admission Pass - P3



RVSP for a JBF Clinic!

Learn how to **Consign with JBF** at one of our 45-minute clinics! Prepping items, pricing to sell & avoiding loss...get all your questions answered!

RSVP by emailing AllisonStephens@jbfsale.com.

Sat. September 19th, 9am in Puyallup

Sat. October 10th, 10am near Tacoma Mall

**Help
Spread the Word
About JBF!**

More Shoppers means bigger consignor checks!

Please email AllsonStephens@jbfsale.com if you would like

Free Passes for friends & family.

If you know a great place for our JBF banner to hang, let us know!

If you'd like a yard sign for your neighborhood, we'll get you one!

The Nation's Largest Children's & Maternity Consignment Sales Event!

Just Between Friends - Tacoma, WA

NO-STRESS PREP:

1 Hour at a Time, 5 Hours Total = \$\$\$ in Your Pocket

Hour #1 STOCK-UP! You'll need:

- White Cardstock (20 sheets will take care of 120 items)
- Tagging Gun and Fasteners (preferred) or Safety Pins
- Hangers (dollar stores carry child size)
- Gallon and Quart Size Clear Ziploc Bags
- Clear Packing Tape
- Ribbon or String and Scissors
- Cleaning Supplies (for toys)
- Stain Remover and Wrinkle Releaser (for clothing)

Check Out our
How to Consign
You Tube videos

www.youtube.com

Search "Just
Between Friends
Tacoma"

Hour #2 CLEAN IT OUT! Go through every closet, under each bed, dig in the garage, open the storage bins and look in every drawer. Separate JBF items from non-sellable items (damage or stained, missing pieces, broken zippers, toys that don't work, outdated, [recalled](#), etc.) Take your non-sellable items to the donation drop-off or dump. Review [Maximize Your Profit](#) page.

Hour #3 HANG IT! First claim a space for all your quality JBF merchandise: somewhere that is somewhat protected and clean. Review our [Tagging & Hanging](#) webpage. Place all your clothing items on hangers (hook facing left). Pin together outfits, check for little stains (bleach pen or Spray 'n Wash with Oxy!!). Items that are wrinkled can be ironed or try the Downy wrinkle release (a gift from Heaven!) Pin items that might get bumped off the hangers. Hang or stack clothing sorted by size. Clean and organize toys and equipment.

Hour #4 PRICE IT! Log onto www.myjbftags.com and price to sell! If your items are near your computer, this goes fast, otherwise bring a small stack to your computer at a time. Review our [Barcoding](#) webpage. Remember, save often! Once all your tags are entered, print (select Print Alternate to get 6 tags per page) and cut. Sort your tags by size and type.

Hour #5 TAG IT! Pull out your nicely organized stack of tags and your nicely organized items and start tagging. Review our [Tagging & Hanging](#) webpage so that your items are ready to go. Keep your items sorted by size and type for quick Drop Off!

Please Review Volunteer Shifts

We want volunteering to work for you! Go to the **Online Signup** webpage, Update Your Information and click on "Volunteer." **Haven't scheduled yet?** Limited shifts are still available. If you can't volunteer during the sale, be sure to check out the Alternate Volunteer options! After **October 12th**, your shifts will be considered final and you are responsible for fulfilling your commitment or finding a replacement.

Just Between Friends - Tacoma, WA

FALL SALE EVENT SCHEDULE

Thursday October 22	Friday October 23	Saturday October 24	Sunday October 25
<p>1:00-5:30pm Consignor Drop Off Please allow 30-60 min. If you arrive after 5:30pm, you will be asked to drop-off on Friday.</p> <p>6:30pm 12-Hour Volunteers Shop</p> <p>7:00pm 8-Hour Volunteers Shop</p> <p>7:30pm 4-Hour Volunteers Shop</p> <p>8:00-10:00pm Consignor Presale</p>	<p>9:00am-Noon First Time Parent & Military Family Early Entrance \$2 Admission Pre-register online. FTP's may bring one guest. Military families must show I.D.</p> <p>Noon-8:00pm Public Sale \$2 Admission <i>Under age 18 Free</i></p> <p>7:00pm-8:00pm 2nd Consignor Drop Off</p>	<p>9:00am-3:00pm Public Sale \$1 Admission <i>New Merchandise Arrives!</i></p> <p>3:00pm-5:00pm Half Price Volunteer PARTY! Volunteers (and one guest) are invited to shop the 50% OFF SALE first, be pampered with goodies and win door prizes!</p>	<p>10:00am-3:00pm Half Price Public Sale FREE Admission</p> <p>3:00pm-6:00pm Sale Breakdown</p> <p>6:00pm-7:00pm Consignor Pick-Up Please allow 20 min. for pick-up. If you arrive after 6:45pm, your items will be donated to our JBF Charity Partner.</p>

DON'T FORGET! Bring a laundry basket (tie a rope to it and it's a drag-along cart!), storage bin or stroller to carry items while you shop and lots of **shopping bags** to carry your great deals home!

GREEN Families Love JBF...Recycling at it's BEST!



Consignors & Volunteers, share this coupon with a friend!
You' will get your All Access Pass when you check in at the sale.