



Pricing Guide for JBF - Reading, PA

Please use this guide as a starting point for pricing your items. We've tried to think of many items you may be selling, but not all items will be on this list! As a reminder, we accept baby, toddler, kid, teen (up to size 18 for girls and 20 for boys), and maternity items. Generally, items in good condition, should be priced at approximately 30%-50% of full retail price. Specialty or boutique items and new items (with tags on), will obviously sell for higher. If you are unsure of how much you paid for your item, you can visit the manufacturer's web site, or eBay, to determine the original or approximate retail or selling price of your item(s). Children's items that are paired together sell well ~ matching outfits with accessories such as tights, hair clips, hats, or other matching accessories. As a reminder, we only accept gently used or new items. We do not accept items that are stained, torn, visibly worn, broken, or non-working. We strive to be an upscale resale event!

Children's Clothing & Accessories	Specialty, Boutique (or New w/ Tags) <i>Examples include: Abercrombie Kids, Baby LuLu, Benetton, Burberry, Cach Cach, Chez Ami, Dior, DKNY, Fresh Produce, Gucci, Hanna Anderson, Hartstrings, Janie & Jack, Laura Ashley, Mud Pie, Oilily, Petit Filou, Rothschild</i>	Brand Name <i>Examples include: Angelini, Benetton, Columbia, Children's Place, Eddie Bauer, French Toast, Gap, Guess, Gymboree, Lands End, Limited Too, LL Bean, Macy's, Nautica, Nordstrom Kids, Ralph Lauren, REI, Stride Rite, Talbots Kids, Tommy Hilfiger, Wee Ones</i>	Department Store <i>Examples Include: Carter's, Disney, H&M, JCPenny, Levi, Nike, Old Navy, Osh Kosh, Reebok, Sears, Timberland, Kohls, Target, Weeboks</i>
Dresses			
Jumpers	5.00-10.00+	4.00-6.50	3.50-5.00
Dresses	5.50-15.00+	5.00-7.00	4.50-6.00
Sundresses	5.00-9.50+	4.00-7.00	3.50-5.00
Holiday Dresses	6.50-17.00+	6.00-10.50	5.50-9.50
Tops			
Sweaters	5.00-15.00+	4.00-10.00	3.50-6.00
Sweatshirts	4.00-8.00+	3.50-5.50	2.50-4.00
Turtlenecks	3.00-6.50+	2.50-5.00	1.00-3.00
Long Sleeve Shirts	3.00-7.00+	2.50-5.00	1.00-3.00
Short Sleeve/Sleeveless Shirts	4.00-7.00+	3.00-5.00	1.00-3.00
T-shirts/Logo T-Shirts	3.00-9.00+	3.00-5.00	1.00-3.00
Dress Shirts	7.00-10.00+	5.00-8.50	2.00-5.00
Bottoms			
Jeans	6.00-12.00+	5.00-9.00	3.00-6.00
Dress Pants/Slacks	6.00-11.00+	5.00-9.00	3.00-5.00
Casual/Khakis	4.00-10.00+	3.50-9.00	3.00-5.50
Skirts/Skorts	4.00-8.00+	3.50-6.00	2.00-5.00
Shorts	3.50-8.00+	3.00-5.50	1.00-3.00
Sweatpants	3.50-7.00+	3.00-5.50	2.00-4.00
Leggings	3.50-9.00+	3.00-7.00	2.00-3.50



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Children's Clothing & Accessories (cont.)	Specialty, Boutique (or New w/ Tags)	Brand Name	Department Store
Outerwear			
Winter Coats/Jackets	12.00-20.00+	4.50-12.00	4.00-7.50
Snow Pants/Snowsuits	6.00-20.00+	5.00-7.00	4.50-5.50
Wind Breakers	4.50-9.00+	4.00-6.00	3.50-5.00
Denim Jackets	5.00-12.00+	4.00-6.00	3.50-5.50
Rain Coats	5.00-15.00+	4.00-6.00	3.50-5.50
Fleece	4.00-8.00+	3.50-6.00	2.50-5.00
Vests (Lined/Quilted)	5.00-9.50+	4.00-6.00	3.50-5.50
Athletic/Track Suits	5.50-10.00+	5.00-7.00	4.50-6.50
Spring Coats (Light Weight)	5.00-10.00+	4.00-7.00	3.50-6.00
Pajamas			
Sleepers	6.00-7.00+	4.00-6.00	2.00-4.00
2 or 3 Piece PJ Sets	6.00-12.00+	4.00-5.50	2.00-4.00
Nightgowns	5.00-7.00+	4.00-5.00	2.00-4.00
Bathrobes	6.00-12.00+	4.50-5.50	2.00-4.00
Swimwear			
Swimsuits	4.00-8.00+	3.50-5.00	2.00-3.00
Swim Trunks	4.00-8.00+	3.50-5.00	2.00-3.00
Sunglasses	4.00-5.00+	3.00-4.00	1.00 - 2.00
Accessories			
Hats Summer/Winter	2.50-4.00+	2.00-3.00	1.50-2.50
Gloves and Mittens	2.50-4.00+	2.00-3.00	1.50-2.50
Scarves	3.00	1.00-2.00	1.00-2.00
Belts	1.50-3.00+	1.50-3.00	1.00-2.00
Purses	2.50-5.00+	2.50-3.50	2.00-3.00
Back Packs	4.50-8.00+	4.00-6.00	3.50-5.50
Tights	3.00+	2.00	2.00
Socks-Group Of 3 or More Pair	3.50-5.00+	2.50-3.50	1.50-2.50
Lunch Boxes	3.50-6.50+	3.00-4.50	2.50-4.00
Shoes - new or barely used			
Boots-Winter	5.00-12.00+	4.00-7.00	3.00-5.00
Boots-Hiking	7.00-15.00+	3.50-7.50	4.00-6.00
Sneakers	3.00-11.00+	2.50-5.00	2.00-4.00
Dress Shoes	3.50-15.00+	3.00-5.50	2.50-4.00
Sandals	3.50-9.00+	3.00-5.50	2.50-4.00
Flip Flops		2.00-4.00	1.50-3.50
Slippers		1.00-3.00	1.00-3.00
Crocs or Similar	3.00-6.50	2.00-4.50	1.50-3.00
Baby/Infant Booties	4.00+		



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Maternity Items	Specialty, Boutique (or New w/ Tags).	Brand Name	Department Store
Shirts	5.00-15.00+	5.00-7.00	4.00-6.00
Jeans	8.00-20.00+	6.00-9.00	5.00-7.00
Shorts/Skirts	8.00-15.00+	5.00-8.00	4.00-6.00
Pants/Capris	8.00-15.00+	6.00-8.50	5.00-6.50
Dresses	10.00-40.00+	9.00-11.00	7.00-9.50
Suits/2-Piece Sets	12.00-50.00+	10.00-12.00	9.00-11.00
Swimsuits	12.00-15.00+	9.00-12.00	7.00-9.00
Nightgowns/Robes	7.00-9.00	6.00-8.00	5.00-7.00
Nursing/Maternity Bras (New)	6.00-12.00+	5.00-6.00	4.00-5.00
Infant Clothing & Accessories	Specialty, Boutique (or New w/ Tags)	Brand Name	Department Store
Clothing			
Bibs-Group Of 3 or More	2.50-5.00	2.00-4.00	1.50-3.00
Gowns/Sleepers	3.50-5.00	3.00-4.00	2.50-3.50
T-Shirts	2.50-5.00+	2.00-4.00	1.50-3.00
Rompers	3.50-5.50+	3.00-4.50	2.50-4.00
Socks-3 or More Pair	2.50-5.00+	2.00-4.00	1.50-3.50
Onsies	4.00-6.00+	3.50-5.00	3.00-4.00
Bath Accessories			
Wash Clothes-3 or More		2.00-4.00	
Bath Towels/Hooded Towels		2.00-4.00	
Bath Tubs		3.00-5.00+	
Bath Tub Seats		4.00-5.00+	
Bath Tub Faucet Covers		2.00-3.00	
Bath Tub Thermometers		2.00-3.00	
Bath Tub Toys (Organizer/Caddy)		3.00-4.00	
Diapering/Potty Essentials			
Diaper Genies			5.00-10.00
Diaper Genie Refills (Un-Opened)			3.00-4.00
Diaper Champs			6.00-8.00
Diaper Wipe Warmers			6.00-10.00
Diaper Wipe Caddies/Organizers			2.00-3.00
Changing Pads		5.00-8.00	4.00-6.00
Changing Pad Covers		3.00-4.00	2.00-3.00
Potty Chairs		3.00-8.00	3.00-5.00
Potty Seats		2.00-4.00	2.00-3.00
Step Stools		5.00-15.00+	4.00-7.00



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Infant Clothing & Accessories (cont.)	Specialty, Boutique (or New w/ Tags)	Brand Name	Department Store
Bedding/Blankets			
Receiving Blankets		2.00-4.00+	2.00-3.00
Stroller Blankets		3.00-5.00+	2.00-4.00
Crib Sets 3-5 Piece		9.00-12.00+	8.00-10.00
Crib Sets 5-7+ Piece		11.00-25.00+	11.00-18.00
Lamps, Borders, Curtains, Etc		6.00-11.00	5.00-10.00
Individual Fitted Crib Sheets		2.00-3.00	1.00-2.00
Individual Basset Sheets		2.00-3.00	1.00-2.00
Individual Crib Bumpers		3.00-6.00	2.00-5.00
Individual Crib Skirts		3.00-6.00	2.00-5.00
Kids Sleeping Bags		5.00-10.00	4.00-8.00
Kids Napping All In One Bags		4.00-6.00	3.00-5.00
Kids Character Bedding Sets		5.00-8.00	4.00-6.00
Bed Rails		6.00-8.00	5.00-7.00
Feeding/Nursing Essentials			
Bottles-Set Of 3 or More		2.00-5.00	1.00-3.00
Plastic Bottle Liners/Drop Ins (New)		2.00-4.00	1.00-3.00
Single Breast Pump		15.00-35.00+	10.00-20.00
Double Breast Pump		75.00-150.00	25.00-50.00
Breast Milk Storage Bags (New)		3.00-5.00	2.00-4.00
Nursing Pillows/Boppy		5.00-8.00	3.00-5.00
Early Feeding Spoons-Soft			1.00-3.00
Sippy Cups			1.00-2.00
Kids Plates With Dividers		2.00-4.00	1.00-3.00
Kids Plates Including Utensils		3.00-5.00	2.00-4.00
Utensils Only		2.00-3.00	1.00-2.00
Infant Equipment			
Baby Swings/Jumperoos		25.00-40.00+	15.00-25.00
Take Along Swings		15.00-25.00+	8.00-15.00
Bouncy Seats		10.00-15.00+	5.00-10.00
High Chairs		20.00-65.00+	10.00-20.00
Exersaucers		20.00-35.00+	10.00-20.00
Pack N' Plays/Port-A-Cribs		20.00-35.00+	10.00-20.00
Infant Car Seats With Base		25.00-40.00+	15.00-25.00
Car Seats (Base Only)		10.00-15.00+	5.00-10.00
Umbrella Strollers		5.00-10.00+	2.00-5.00
Single Child Strollers		20.00-40.00+	10.00-25.00
Double Strollers (Sit or Stand)		40.00-80.00+	20.00-40.00
Travel Systems		60.00-80.00+	40.00-60.00



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Infant Clothing & Accessories (cont.)	Specialty, Boutique (or New w/ Tags)	Brand Name	Department Store
Infant Equipment (cont.)			
Baby Bjorn/Snuggli/Sling		8.00-15.00+	5.00-10.00
Bassinet		25.00-40.00+	10.00-25.00
Bumbos		18.00-25.00+	10.00-15.00
Bumbos With Accessories		20.00-30.00+	
Infant/Baby Furniture			
Cribs		100.00-250.00+	50.00-100.00
Changing Tables		75.00-150.00+	25.00-75.00
Dressers		100.00-250.00+	50.00-100.00
Gliders With Ottoman		50.00-100.00+	25.00-50.00
Book Shelves		20.00-60.00+	10.00-40.00
Wall Hanging Shelves		10.00-20.00	5.00-15.00
Books			
Board Books			1.00-3.00
Cloth Books			1.00-2.00
Hardcover Books			1.00-3.00+
Soft Cover Books			1.00-2.00
Chapter Books			1.00-2.50
Sets Of Books (Series)			3.00-6.00+
Parenting/Maternity			3.00-5.50
Movies/Music			
DVDs (G-PG13)			4.00-7.00+
DVD Sets (Three or More)			6.00-12.00+
CDs			2.00-6.00
Puzzles			
Wooden Puzzles			2.00-8.00
Floor Puzzles			2.50-6.00
Jigsaw Puzzles			2.00-7.00
Toys			
Dolls			2.00-9.00+
Doll Accessories (In a Bag)			2.00-5.00+
Stuffed Animals (Electronic Only)			6.00-8.00+
Pianos			3.00-6.00+
Shape Sorters			3.00-5.00+
Pull Toys			3.00-6.00+



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Toys (cont.)			
Play Phones			2.00-5.00+
Little People Sets			10.00-30.00+
Cash Registers			4.00-10.00+
Cars			3.00-15.00+
Trucks			3.00-20.00+
Action Figures			4.00-6.00+
Play-Doh Sets			5.00
Crayola Art Desks			6.50
Craft Sets (Complete)			3.00-5.00+
Legos			6.00-40.00+
Lincoln Logs			10.00-20.00+
Play Mobiles			15.00-20.00+
Games			
Memory Games			2.00
Youth Games			3.00-5.00+
Motorized Games			6.00-10.00+
Adult Games (G-PG13 Only)			8.50-15.00+
Large Toys			
Tricycles			12.00-20.00+
Bicycles			15.00+
Sporting Sets (Basketball, Soccer, Etc)			12.00-20.00+
Activity Tables			30.00-40.00+
Electronic Robots			22.00-28.00+
Play Kitchens			35.00-45.00+
Toy Boxes			25.00-50.00+
Desks			25.00-60.00+
Sporting Goods			
Skate Boards			15.00-35.00
Balls			1.00-5.00
Sporting Equipment			4.00-20.00+
Electronics			
Wii			100.00-180.00
X-Box			100.00-200.00
Play Station			150.00-200.00
PSP			60.00-80.00
Individual Games			5.00-25.00