

Just Between Friends - Reading, PA

Fall 2009 Sale
September 23-26
Greater Reading Expo Center
2525 N. 12th St, 19605
www.jbfsale.com



Spring Sale—It's a Wrap!

The first JBF Sale in the state of Pennsylvania took place the last week of April. Thanks to all of you, our Reading sale was a record breaking event!

During the four day show, we welcomed over 1,500 shoppers, had 110 consignors, and the privilege of working with wonderful, customer service oriented, volunteers! When it was all said and done, the average consignor check was \$360!

Additionally, our neighbors at Mary's Shelter and Free Bay were blessed with the generous donations of our consignors. Both organizations expressed their gratitude to all of the participants of our sale.

Read all about our plans for the Fall '09 event which will be bigger and better. We sincerely appreciate your support of JBF!

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Fall Sale Consignor Registration NOW OPEN!

Go to www.Reading.JBFSale.com and click on **Online Signup** to **Update Your Information** and confirm your participation in the Fall Sale. This is a required step to participate in the Fall.

Check the **Consignor** box so that we know you'll be at our Fall Sale! Your consignor # will not change.

Set up your www.myjbftags.com account using your Consignor Number. You can start creating your bar-coded tags now!

You keep **65%** of the selling price (less \$10 Consignor Fee), **70%** if you volunteer for at least 3 hours!

Become a Fan on Facebook!



Volunteer Updates

Volunteers shop **FIRST**, earn **70%**, and make the Reading sale great!

For the Fall Sale, the minimum shift for volunteers is **ONLY 3 hours!** Scheduling opens on 8/1/09.

The more you volunteer, the earlier you shop! See the schedule on P3.

The Nation's Leading Children's & Maternity Consignment Sales Event

What's New for the Fall JBF Sale?

There's so much to look forward to for the Fall Event! To accommodate more **volunteers**, we will have shorter shifts and pre-sale privileges available to anyone who completes a 3 hour commitment. The more you volunteer the earlier you shop and all volunteers who consign, earn 70%. An added perk for both **consignors** and **volunteers** is an exclusive pre-sale to shop our 50% off sale. Finally, **shoppers** will benefit from a 25% off sale prior to the half-price sale.

Suggestion Box

We want your JBF experience to be the best! Please forward any comments or suggestions to TracyPanase@jbfsale.com

ACCEPTABLE ITEMS

for the Fall Sale:

- **FALL & WINTER** children's clothing (preemie - youth 18, juniors up to size 16) in excellent condition
- **TOYS** of all kinds - infant, toddler, electronic, educational, outside playground, bikes & more
- **BABY ITEMS** such as strollers, cribs, bassinets, high chairs, bouncy seats, pack-n-plays, bedding, bottles, baby carriers & wraps, diaper bags, swaddles, blankets, rattles, etc.
- **SHOES** that are "like new," be picky!
- **BOOKS, DVDs, VIDEO GAMES & SYSTEMS**
- **CAR SEATS** - check online for safety details
- **MATERNITY CLOTHING**, name brand items sell best
- **KID FURNITURE & ROOM DECOR**
- **SPECIALTY ITEMS** - Costumes, Christmas, snow gear, school uniforms, sporting goods

Keep Talking!

Our sale grows through word of mouth. You are our best referral source and we appreciate it more than you know.

Summer is a great time for us to share information with your play group, community organization or just a group of your best girlfriends. As a thank you to the organizer of the event, we will provide a 6-hour pre-sale pass. This also gets you in to our 50% off pre-sale!

Please contact BethMcIntyre@jbfsale.com to discuss a mutually convenient time to share information on how you can *shop. save. sell. smart!*

Fund Raising

Does your organization need \$\$\$? JBF is a great way for groups to earn cash using the items you already own! Gather your MOPS group, team, youth group, daycare, church nursery or other community group and start collecting items to sell at the Fall Sale! Contact BethMcIntyre@JBFSale.com for more information.

No time to tag? No problem!

With our Valet Tagging, we will prep and price your items. You approve the pricing and we take care of the rest. For complete details, [click here](#) to visit our Valet Tagging page.

You will earn 50% of your sale price less a \$10 consignor fee if hangers are provided. If we provide the hangers, the consignor fee is \$15 and you earn the same 50%.

Spaces are limited and filled on a first-come, first-served basis. To reserve your spot, contact BethMcIntyre@jbfsale.com.

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FALL SALE EVENT SCHEDULE

Monday September 21st	Tuesday September 22nd	Wed. & Thurs. Sept. 23rd— 24th	Friday Sept. 25th	Saturday Sept. 26th	Sunday Sept. 27th
<p>8:00am—3:00pm Set Up</p> <p>3:00pm-9:00pm Consignor Drop Off</p> <p>Please allow 30-60 minutes for drop-off. To expedite the process, please have your items grouped by size and by gender.</p>	<p>8:00am-Noon Consignor Drop Off Continues</p> <p>Pre-Sales 4:00pm 9-Hour Volunteers</p> <p>4:30pm 6-Hour Volunteers</p> <p>5:00pm 3-Hour Volunteers</p> <p>5:30pm Consignors</p> <p>6:00pm-9:00pm First Time Parents & Grandparents</p>	<p>9:00am-7:00pm</p> <p>Public Sale \$3 Admission <i>Admission charged on 1st day only. All other days are free to the public.</i></p>	<p>8:00am-7:00pm 25% Off Sale Free Admission</p> <p>7:30pm 50% Off Pre-Sale for Volunteers</p> <p>8:00pm 50% Off Pre-Sale for Consignors</p>	<p>8:00am—8:00pm 50% Off Sale ALL DAY!!</p> <p>Free Admission</p>	<p>Sale Closed to Public</p> <p>9:00am—1:00 pm Break Down</p> <p>1:00pm—3:00 pm Consignor Pick Up</p> <p>Any items not picked up will be donated to charity!</p>

GREEN Families Love JBF...Recycling at it's BEST!

recycling by reselling

You are Sooo in!

JUST BETWEEN FRIENDS

FREE Admission for TWO