



Pricing Guide for JBF - Loudoun, VA

Nothing torn, worn, broken, or non-working. We are an upscale-resale event.

NOTE: Generally Items should be priced around 1/2 to 1/3 of Retail Price. We only accept new, and gently used items.

ITEM	Specialty, Boutique (or New w/ Tags)	Brand Name	Department Store
Baby, Toddlers, Kids, Teens, and Maternity Items are accepted! Teen clothing priced slightly higher than kids clothing shown.			
Dresses			
Jumpers	5.00-10.00+	4.00-6.50	3.50-5.00
Dresses	5.50-15.00+	5.00-7.00	4.50-6.00
Sundresses	5.00-9.50+	4.00-7.00	3.50-5.00
Holiday Dresses	6.50-17.00+	6.00-10.50	5.50-9.50
Tops			
Sweaters	5.00-15.00+	4.00-10.00	3.50-6.00
Sweatshirts	4.00-8.00+	3.50-5.50	2.50-4.00
Turtlenecks	3.00-6.50+	2.50-5.00	2.00-4.00
Long Sleeve Shirts	3.00-7.00+	2.50-5.00	2.00-4.00
Short Sleeve/Sleeveless Shirts	4.00-7.00+	3.00-5.00	2.00-4.50
T-shirts/Logo T-Shirts	3.00-9.00+	3.00-5.00	2.00-4.50
Dress Shirts	7.00-10.00+	5.00-8.50	3.00-5.50
Bottoms			
Jeans	6.00-12.00+	5.00-9.00	4.00-6.00
Dress Pants/Slacks	6.00-11.00+	5.00-9.00	4.50-8.50
Casual/Khakis	4.00-10.00+	3.50-9.00	3.00-5.50
Skirts/Skorts	4.00-8.00+	3.50-6.00	3.00-5.00
Shorts	3.50-8.00+	3.00-5.50	2.50-4.00
Sweatpants	3.50-7.00+	3.00-5.50	2.50-4.00
Leggings	3.50-9.00+	3.00-7.00	2.00-3.50
Outerwear			
Winter Coats/Jackets	12.00-20.00+	4.50-12.00	4.00-7.50
Snow Pants/Snowsuits	6.00-20.00+	5.00-7.00	4.50-5.50
Wind Breakers	4.50-9.00+	4.00-6.00	3.50-5.00
Denim Jackets	5.00-12.00+	4.00-6.00	3.50-5.50
Rain Coats	5.00-15.00+	4.00-6.00	3.50-5.50
Fleece	4.00-8.00+	3.50-6.00	2.50-5.00
Vests (Lined/Quilted)	5.00-9.50+	4.00-6.00	3.50-5.50
Athletic/Track Suits	5.50-10.00+	5.00-7.00	4.50-6.50
Spring Coats (Light Weight)	5.00-10.00+	4.00-7.00	3.50-6.00
Pajamas			
Sleepers	6.00-7.00+	4.00-6.00	3.50-5.00
2 or 3 Piece PJ Sets	6.00-12.00+	4.00-5.50	3.00-4.00
Nightgowns	5.00-7.00+	4.00-5.00	3.00-4.00
Bathrobes	6.00-12.00+	4.50-5.50	3.50-4.50
Swimwear			
Swimsuits	4.00-8.00+	3.50-5.00	3.00-4.50
Swim Trunks	4.00-8.00+	3.50-5.00	3.00-4.50
Sunglasses	4.00-5.00+	3.00-4.00	2.00-3.00
Accessories			
Hats Summer/Winter	2.50-4.00+	2.00-3.00	1.50-2.50
Gloves and Mittens	2.50-4.00+	2.00-3.00	1.50-2.50
Scarves	3.00	1.00-2.00	1.00-2.00
Belts	1.50-3.00+	1.50-3.00	1.00-2.00
Purses	2.50-5.00+	2.50-3.50	2.00-3.00
Back Packs	4.50-8.00+	4.00-6.00	3.50-5.50
Tights	3.00+	2.00	2.00
Socks-Group Of 3 or More Pair	3.50-5.00+	2.50-3.50	1.50-2.50
Lunch Boxes	3.50-6.50+	3.00-4.50	2.50-4.00
Shoes - barely used or new (nothing worn)			
Boots-Winter	5.00-12.00+	4.00-7.00	3.00-5.00
Boots-Hiking	7.00-15.00+	3.50-7.50	4.00-6.00
Sneakers	3.00-11.00+	2.50-5.00	2.00-4.00
Dress Shoes	3.50-15.00+	3.00-5.50	2.50-4.00
Sandals	3.50-9.00+	3.00-5.50	2.50-4.00
Flip Flops		2.00-4.00	1.50-3.50
Slippers		1.00-3.00	1.00-3.00
Crocs or Similar	3.00-6.50	2.00-4.50	1.50-3.00
Baby/Infant Booties	4.00+		
Maternity Clothes			
Shirts	5.00-15.00+	5.00-7.00	4.00-6.00
Jeans	8.00-20.00+	6.00-9.00	5.00-7.00
Shorts/Skirts	8.00-15.00+	5.00-8.00	4.00-6.00
Pants/Capris	8.00-15.00+	6.00-8.50	5.00-6.50
Dresses	10.00-40.00+	9.00-11.00	7.00-9.50
Suits/2-Piece Sets	12.00-50.00+	10.00-12.00	9.00-11.00
Swimsuits	12.00-15.00+	9.00-12.00	7.00-9.00
Nightgowns/Robes	7.00-9.00	6.00-8.00	5.00-7.00
Nursing/Maternity Bras (New)	6.00-12.00+	5.00-6.00	4.00-5.00
Infant Clothing Essentials			
Bibs-Group Of 3 or More	2.50-5.00	2.00-4.00	1.50-3.00
Gowns/Sleepers	3.50-5.00	3.00-4.00	2.50-3.50
T-Shirts	2.50-5.00+	2.00-4.00	1.50-3.00
Rompers	3.50-5.50+	3.00-4.50	2.50-4.00
Socks-3 or More Pair	2.50-5.00+	2.00-4.00	1.50-3.50
Onsies	4.00-6.00+	3.50-5.00	3.00-4.00
Infant Baby Bath Essentials			
Wash Clothes-3 or More		2.00-4.00	
Bath Towels/Hooded Towels		2.00-4.00	
Bath Tubs		3.00-5.00+	
Bath Tub Seats		4.00-5.00+	
Bath Tub Faucet Covers		2.00-3.00	
Bath Tub Thermometers		2.00-3.00	
Bath Tub Toys (Organizer/Caddy)		3.00-4.00	
Infant/Baby Diapering/Potty Essentials			
Diaper Genies			5.00-10.00
Diaper Genie Refills (Un-Opened)			3.00-4.00
Diaper Champs			6.00-8.00
Diaper Wipe Warmers			6.00-10.00
Diaper Wipe Caddies/Organizers			2.00-3.00
Infant/Baby Diapering/Potty Essentials (cont.)			
Changing Pads		5.00-8.00	4.00-6.00
Changing Pad Covers		3.00-4.00	2.00-3.00
Potty Chairs		3.00-8.00	3.00-5.00
Potty Seats		2.00-4.00	2.00-3.00
Step Stools		5.00-15.00+	4.00-7.00
Bedding/Blankets			
Receiving Blankets		2.00-4.00+	2.00-3.00
Stroller Blankets		3.00-5.00+	2.00-4.00
Crib Sets 3-5 Piece		9.00-12.00+	8.00-10.00
Crib Sets 5-7+ Piece		11.00-25.00+	11.00-18.00
Lamps, Borders, Curtains, Etc		6.00-11.00	5.00-10.00
Individual Fitted Crib Sheets		2.00-3.00	1.00-2.00
Individual Bassett Sheets		2.00-3.00	1.00-2.00
Individual Crib Bumpers		3.00-6.00	2.00-5.00
Individual Crib Skirts		3.00-6.00	2.00-5.00
Kids Sleeping Bags		5.00-10.00	4.00-8.00
Kids Napping All In One Bags		4.00-6.00	3.00-5.00
Kids Character Bedding Sets		5.00-8.00	4.00-6.00
Bed Rails		6.00-8.00	5.00-7.00
Feeding/Nursing Essentials			
Bottles-Set Of 3 or More		2.00-5.00	1.00-3.00
Plastic Bottle Liners/Drop Ins (New)		2.00-4.00	1.00-3.00
Single Breast Pump		15.00-35.00+	10.00-20.00
Double Breast Pump		75.00-150.00	25.00-50.00
Breast Milk Storage Bags (New)		3.00-5.00	2.00-4.00
Nursing Pillows/Boppy		5.00-8.00	3.00-5.00
Early Feeding Spoons-Soft			1.00-3.00
Sippy Cups			1.00-2.00
Kids Plates With Dividers		2.00-4.00	1.00-3.00
Kids Plates Including Utensils		3.00-5.00	2.00-4.00
Utensils Only		2.00-3.00	1.00-2.00
Infant Equipment			
Baby Swings/Jumperoos		25.00-40.00+	15.00-25.00
Take Along Swings		15.00-25.00+	8.00-15.00
Bouncy Seats		10.00-15.00+	5.00-10.00
High Chairs		20.00-65.00+	10.00-20.00
Exersaucers		20.00-35.00+	10.00-20.00
Pack N' Plays/Port-A-Cribs		20.00-35.00+	10.00-20.00
Infant Car Seats With Base		25.00-40.00+	15.00-25.00
Car Seats (Base Only)		10.00-15.00+	5.00-10.00
Umbrella Strollers		5.00-10.00+	2.00-5.00
Single Child Strollers		20.00-40.00+	10.00-25.00
Double Strollers (Sit or Stand)		40.00-80.00+	20.00-40.00
Travel Systems		60.00-80.00+	40.00-60.00
Baby Bjorn/Snuggli/Sling		8.00-15.00+	5.00-10.00
Bassinets		25.00-40.00+	10.00-25.00
Bumbos		18.00-25.00+	10.00-15.00
Bumbos With Accessories		20.00-30.00+	
Infant/Baby Furniture			
Cribs		100.00-250.00+	50.00-100.00
Changing Tables		75.00-150.00+	25.00-75.00
Dressers		100.00-250.00+	50.00-100.00
Gliders With Ottoman		50.00-100.00+	25.00-50.00
Book Shelves		20.00-60.00+	10.00-40.00
Wall Hanging Shelves		10.00-20.00	5.00-15.00
Books			
Board Books			1.00-3.00
Cloth Books			1.00-2.00
Hardcover Books			1.00-3.00+
Soft Cover Books			1.00-2.00
Chapter Books			1.00-2.50
Sets Of Books (Series)			3.00-6.00+
Parenting/Maternity			3.00-5.50
Movies/Music			
DVDs (G-PG13)			4.00-7.00+
DVD Sets (Three or More)			6.00-12.00+
CDs			2.00-6.00
Puzzles			
Wooden Puzzles			2.00-8.00
Floor Puzzles			2.50-6.00
Jigsaw Puzzles			2.00-7.00
Toys			
Dolls			2.00-9.00+
Doll Accessories (In a Bag)			2.00-5.00+
Stuffed Animals (Electronic Only)			6.00-8.00+
Pianos			3.00-6.00+
Shape Sorters			3.00-5.00+
Pull Toys			3.00-6.00+
Play Phones			2.00-5.00+
Little People Sets			10.00-30.00+
Cash Registers			4.00-10.00+
Cars			3.00-15.00+
Trucks			3.00-20.00+
Action Figures			4.00-6.00+
Play-Doh Sets			5.00
Crayola Art Desks			6.50
Craft Sets (Complete)			3.00-5.00+
Legos			6.00-40.00+
Lincoln Logs			10.00-20.00+
Play Mobiles			15.00-20.00+
Games			
Memory Games			2.00
Youth Games			3.00-5.00+
Motorized Games			6.00-10.00+
Adult Games (G-PG13 Only)			8.50-15.00+
Large Toys			
Tricycles			12.00-20.00+
Bicycles			15.00+
Sporting Sets (Basketball, Soccer, Etc)			12.00-20.00+
Activity Tables			30.00-40.00+
Electronic Robots			22.00-28.00+
Play Kitchens			35.00-45.00+
Toy Boxes			25.00-50.00+
Desks			25.00-60.00+
Sporting Goods			
Skate Boards			15.00-35.00
Balls			1.00-5.00
Sporting Equipment			4.00-20.00+
Electronics			
Wii			100.00-180.00
X-Box			100.00-200.00
Play Station			150.00-200.00
PSP			60.00-80.00
Individual Games			5.00-15.00

NOTE: Generally Items should be priced around 1/2 to 1/3 of Retail Price. We only accept new, and gently used items.

EXAMPLES

Specialty, Boutique (or New w/ Tags)	Brand Name	Department Store
Abercrombie Kids	Angelini	Carter's
Baby LuLu	Benetton	Disney
Baby Nay	Columbia	H&M
Benetton	Children's Place	JC Penney
Burberry	Eddie Bauer	Levi
Carh Cach	French Toast	Nike
Chocolate Soup	Gap	Old Navy
Dior	Guess	Osh Kosh
DKNY	Gymboree	Reebok
Fresh Produce	Lands End	Sears
Gucci	Limited Too	Timberland
Hanna Anderson	LL Bean	Kohls
Hartstrings	Macy's	Target
Laura Ashley	Nautica	Weeboks
Mud Pie	Nordstrom kids	
N	Ralph Lauren	
Oilly	REI	
Petit Filou	Stride Rite	
Rothschild	Talbots Kids	
Shoofly (shoes)	Tommy Hilfiger	
	Wee Ones	